

Profit & Loss [With Last Year]

January 2015 To October 2015

ABN: 85 554 483 914

Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
Income				
Event Entry Fee Receipts				
Major Events & Carnivals				
Aus Champs carnival	\$124,342.09	30.6%	\$0.00	0.0%
Aust Secondary Schools Champ's	\$114,543.54	28.2%	\$0.00	0.0%
Australian MTBO Champ's	\$21,285.51	5.2%	\$0.00	0.0%
Total Major Events & Carnivals	\$260,171.14	64.0%	\$0.00	0.0%
Victorian Schools Champ'ships				
Primary Schools Champ's	\$7,187.26	1.8%	\$6,618.47	4.0%
Secondary Schools Champ's	\$3,473.18	0.9%	\$3,495.46	2.1%
Schools MTBO Championships	\$1,887.28	0.5%	\$800.46	0.5%
Total Victorian Schools Champ'ships	\$12,547.72	3.1%	\$10,914.39	6.6%
Total Event Entry Fee Receipts	\$272,718.86	67.1%	\$10,914.39	6.6%
Fees & Subscriptions				
Membership Fees	\$10,319.18	2.5%	\$18,976.16	11.6%
Magazine subscription	\$3,786.33	0.9%	\$0.00	0.0%
Club Affiliation Fees	\$818.19	0.2%	\$6,618.18	4.0%
Total Fees & Subscriptions	\$14,923.70	3.7%	\$25,594.34	15.6%
Grants Received				
OA Participation Grant	\$0.00	0.0%	\$17,500.00	10.7%
Sporting Schools	\$13,700.00	3.4%	\$0.00	0.0%
Dep't of State Dev't - General	\$16,000.00	3.9%	\$0.00	0.0%
Dept of Planning & Comm Devel	\$16,000.00	3.9%	\$40,000.00	24.4%
Total Grants Received	\$45,700.00	11.2%	\$57,500.00	35.0%
Levies				
Event Levies	\$34,638.93	8.5%	\$35,667.84	21.7%
Total Levies	\$34,638.93	8.5%	\$35,667.84	21.7%
Merchandise & Map Sales				
Map Sales	\$113.64	0.0%	\$222.73	0.1%
Road signs, controls	\$63.64	0.0%	\$0.00	0.0%
SI Cards	\$985.46	0.2%	\$1,036.37	0.6%
Finger Bands	\$2.73	0.0%	\$5.45	0.0%
Total Merchandise & Map Sales	\$1,165.47	0.3%	\$1,264.55	0.8%
Promotion & Development				
Talent Identification Camp	\$6,978.13	1.7%	\$0.00	0.0%
School & Corporate	\$28,442.05	7.0%	\$33,149.49	20.2%
Sporting Schools	\$808.87	0.2%	\$0.00	0.0%
NOL competition	\$750.00	0.2%	\$0.00	0.0%
Total Promotion & Development	\$36,979.05	9.1%	\$33,149.49	20.2%
Sundry Income				
Miscellaneous Receipts	\$0.00	0.0%	\$20.00	0.0%
State Team Uniform Sales	\$156.00	0.0%	\$50.00	0.0%
Total Sundry Income	\$156.00	0.0%	\$70.00	0.0%
Total Income	\$406,282.01	100.0%	\$164,160.61	100.0%
Cost of Sales				
Purchases for Resale				
SI Cards - Stock depletion	\$1,471.99	0.4%	\$956.13	0.6%
Total Purchases for Resale	\$1,471.99	0.4%	\$956.13	0.6%
Event Costs				

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Event Entry Refunds	\$20.00	0.0%	\$0.00	0.0%
ASOC costs	\$90,815.36	22.4%	\$0.00	0.0%
Maps				
Map Production	\$3,172.73	0.8%	\$1,172.73	0.7%
Map Printing	\$4,425.79	1.1%	\$2,164.54	1.3%
Total Maps	\$7,598.52	1.9%	\$3,337.27	2.0%
Permit Fees	\$5,441.74	1.3%	\$5,282.90	3.2%
Travel	\$61.09	0.0%	\$159.55	0.1%
Wages - Event Staff	\$492.00	0.1%	\$648.00	0.4%
Event Costs	\$48,881.11	12.0%	\$2,068.19	1.3%
Total Event Costs	\$153,309.82	37.7%	\$11,495.91	7.0%
Promotion & Development				
Light refreshments - P&D	\$10.59	0.0%	\$0.00	0.0%
Phone	\$0.00	0.0%	\$43.57	0.0%
Postage P&D	\$93.44	0.0%	\$212.65	0.1%
Printing & stationery	\$982.55	0.2%	\$1,245.09	0.8%
Subcontracts - P & D	\$0.00	0.0%	\$941.36	0.6%
Wages - P & D Assistants	\$6,463.64	1.6%	\$5,391.59	3.3%
Wages - Sporting Schools Staff	\$4,397.50	1.1%	\$0.00	0.0%
MV Allow. - Sporting Schools	\$825.75	0.2%	\$0.00	0.0%
Sporting Schools - expenses	\$1,681.26	0.4%	\$0.00	0.0%
Total Promotion & Development	\$14,454.73	3.6%	\$7,834.26	4.8%
Training Courses				
Trainer Fees	\$109.09	0.0%	\$0.00	0.0%
Total Training Courses	\$109.09	0.0%	\$0.00	0.0%
Total Cost of Sales	\$169,345.63	41.7%	\$20,286.30	12.4%
Gross Profit	\$236,936.38	58.3%	\$143,874.31	87.6%
Expenses				
Audit Fees	\$1,945.45	0.5%	\$1,900.00	1.2%
Bank Fees & Charges				
Bank Account Fees	\$206.23	0.1%	\$327.75	0.2%
Lodgement Fees	\$53.00	0.0%	\$0.00	0.0%
Credit Card Merchant Fees	\$60.00	0.0%	\$0.00	0.0%
PayPal / POLi Fees	\$4,269.25	1.1%	\$272.88	0.2%
Total Bank Fees & Charges	\$4,588.48	1.1%	\$600.63	0.4%
Employee Costs				
MV Allowances (c/km)	\$5,024.72	1.2%	\$5,174.74	3.2%
Employee Travel Reimbursements	\$23.20	0.0%	\$18.18	0.0%
Wages - Permanent Staff				
Wages - Administration Work	\$33,018.20	8.1%	\$28,634.35	17.4%
Wages - P&D Work	\$7,200.00	1.8%	\$9,642.90	5.9%
Total Wages - Permanent Staff	\$40,218.20	9.9%	\$38,277.25	23.3%
Wages - Admin. Casuals	\$3,353.65	0.8%	\$6,453.10	3.9%
Superannuation				
Compulsory Super'n (9.5%)	\$4,664.96	1.1%	\$4,833.40	2.9%
Reportable Superannuation	\$665.00	0.2%	\$858.24	0.5%
Total Superannuation	\$5,329.96	1.3%	\$5,691.64	3.5%
WorkCover Premiums	\$1,057.07	0.3%	\$788.20	0.5%
Other Employer Expenses	\$141.82	0.0%	\$0.00	0.0%

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Total Employee Costs	\$55,148.62	13.6%	\$56,403.11	34.4%
Equipment & Control Cards				
Control Card Printing	\$1,953.00	0.5%	\$3,442.37	2.1%
General Equipment	\$6,635.50	1.6%	\$333.83	0.2%
Equipment maintenance	\$0.00	0.0%	\$352.21	0.2%
SI Trailer Running				
Trailer Registration	\$55.50	0.0%	\$54.00	0.0%
Total SI Trailer Running	\$55.50	0.0%	\$54.00	0.0%
Total Equipment & Control Cards	\$8,644.00	2.1%	\$4,182.41	2.5%
Grant Disbursement				
SRV Project				
Other SRV Project Costs	\$4,766.82	1.2%	\$90.00	0.1%
Total SRV Project	\$4,766.82	1.2%	\$90.00	0.1%
ASC Participation Project				
Project Management	\$3,000.00	0.7%	\$1,500.00	0.9%
other project costs	\$5,164.55	1.3%	\$60.00	0.0%
Total Grant Disbursement	\$12,931.37	3.2%	\$1,650.00	1.0%
Insurance	\$3,062.65	0.8%	\$3,745.23	2.3%
Levies Paid				
OA Affiliation Fees	\$17,215.45	4.2%	\$17,427.27	10.6%
OA Event Levies	\$9,368.05	2.3%	\$9,138.32	5.6%
Other Memberships & Levies	\$805.45	0.2%	\$496.27	0.3%
Total Levies Paid	\$27,388.95	6.7%	\$27,061.86	16.5%
Meeting & Board Reimbursements				
Light Refreshments	\$477.00	0.1%	\$423.13	0.3%
Printing & Stationery	\$821.00	0.2%	\$37.68	0.0%
Total Meeting & Board Reimbursements	\$1,298.00	0.3%	\$460.81	0.3%
Member Communication				
"Australian Orienteer"	\$5,430.54	1.3%	\$5,560.01	3.4%
Depreciation Cameras	\$0.00	0.0%	\$119.52	0.1%
"Orienteer Victoria"				
OV Printing	\$0.00	0.0%	\$663.36	0.4%
OV yearbook	\$4,984.83	1.2%	\$3,024.00	1.8%
Total "Orienteer Victoria"	\$4,984.83	1.2%	\$3,687.36	2.2%
Periodical Postage	\$940.86	0.2%	\$1,511.45	0.9%
Websites	\$1,445.68	0.4%	\$510.91	0.3%
Total Member Communication	\$12,801.91	3.2%	\$11,389.25	6.9%
Office				
Computer/Software Maintenance	\$93.56	0.0%	\$1,196.30	0.7%
Depreciation Office Equipment	\$0.00	0.0%	\$405.28	0.2%
Office Rent & Outgoings	\$359.00	0.1%	\$2,401.38	1.5%
Photocopying & faxes	\$291.28	0.1%	\$508.10	0.3%
Postage	\$43.37	0.0%	\$82.63	0.1%
Stationery & Computer Supplies	\$120.12	0.0%	\$66.68	0.0%
Telephone & Internet	\$528.12	0.1%	\$500.58	0.3%
Other Shared Office Outgoings	\$1,453.72	0.4%	\$2,290.00	1.4%
Total Office	\$2,889.17	0.7%	\$7,450.95	4.5%
Promotion & Development				
Advertising				
Fixtures Printing	\$4,833.46	1.2%	\$3,418.64	2.1%

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Promotional Materials	\$1,509.63	0.4%	\$4,270.92	2.6%
Total Advertising	\$6,343.09	1.6%	\$7,689.56	4.7%
State Teams Training				
Coaching	\$208.91	0.1%	\$0.00	0.0%
Junior Training	\$7,544.18	1.9%	\$0.00	0.0%
Total State Teams Training	\$7,753.09	1.9%	\$0.00	0.0%
School Team	\$1,386.09	0.3%	\$0.00	0.0%
visiting scholars	\$1,391.00	0.3%	\$0.00	0.0%
Prizes & Trophies [non-event]	\$355.91	0.1%	\$1,039.69	0.6%
Rockhopper Junior Awards	\$0.00	0.0%	\$500.00	0.3%
Team Member Subsidies				
Team Uniforms	\$1,232.98	0.3%	\$3,026.94	1.8%
Travel - JWOC	\$2,250.00	0.6%	\$2,113.64	1.3%
Travel - MTBO WOC	\$0.00	0.0%	\$2,250.00	1.4%
Travel - National Events	\$1,568.26	0.4%	\$0.00	0.0%
Travel - WOC	\$1,500.00	0.4%	\$1,500.00	0.9%
Total Team Member Subsidies	\$6,551.24	1.6%	\$8,890.58	5.4%
Total Promotion & Development	\$23,780.42	5.9%	\$18,119.83	11.0%
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$0.00	0.0%	\$1,567.90	1.0%
SI Equipment Replacements	\$2,182.73	0.5%	\$375.86	0.2%
SI Control Upgrades & Repairs	\$0.00	0.0%	\$11.85	0.0%
Software License Fees	\$829.86	0.2%	\$87.39	0.1%
Total SportIdent Systems & Equipment	\$3,012.59	0.7%	\$2,043.00	1.2%
Total Expenses	\$157,491.61	38.8%	\$135,007.08	82.2%
Operating Profit	\$79,444.77	19.6%	\$8,867.23	5.4%
Other Income				
Interest Income	\$1,957.31	0.5%	\$6,878.76	4.2%
Total Other Income	\$1,957.31	0.5%	\$6,878.76	4.2%
Other Expenses				
Overpayments to clubs in PYs	\$0.00	0.0%	\$2,386.48	1.5%
P&L Suspense Account	(\$70.00)	0.0%	\$0.00	0.0%
Total Other Expenses	(\$70.00)	0.0%	\$2,386.48	1.5%
Net Profit/(Loss)	\$81,472.08	20.1%	\$13,359.51	8.1%

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