

Profit & Loss [With Last Year]

January 2015 To July 2015

ABN: 85 554 483 914

Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
Income				
Event Entry Fee Receipts				
Major Events & Carnivals				
Aus Champs carnival	\$60,186.48	41.4%	\$0.00	0.0%
Australian MTBO Champ's	\$2,047.28	1.4%	\$0.00	0.0%
Total Major Events & Carnivals	\$62,233.76	42.8%	\$0.00	0.0%
Victorian Schools Champ'ships				
Secondary Schools Champ's	\$3,473.18	2.4%	\$3,495.46	2.9%
Schools MTBO Championships	\$338.19	0.2%	\$256.82	0.2%
Total Victorian Schools Champ'ships	\$3,811.37	2.6%	\$3,752.28	3.1%
Total Event Entry Fee Receipts	\$66,045.13	45.4%	\$3,752.28	3.1%
Fees & Subscriptions				
Membership Fees	\$9,881.00	6.8%	\$18,454.35	15.4%
Magazine subscription	\$3,772.70	2.6%	\$0.00	0.0%
Club Affiliation Fees	\$818.19	0.6%	\$6,618.18	5.5%
Total Fees & Subscriptions	\$14,471.89	9.9%	\$25,072.53	21.0%
Grants Received				
OA Participation Grant	\$0.00	0.0%	\$17,500.00	14.6%
Sporting Schools	\$13,700.00	9.4%	\$0.00	0.0%
Dept of Planning & Comm Devel	\$16,000.00	11.0%	\$16,000.00	13.4%
Total Grants Received	\$29,700.00	20.4%	\$33,500.00	28.0%
Levies				
Event Levies	\$11,806.77	8.1%	\$31,402.20	26.3%
Total Levies	\$11,806.77	8.1%	\$31,402.20	26.3%
Merchandise & Map Sales				
Map Sales	\$113.64	0.1%	\$222.73	0.2%
SI Cards	\$796.37	0.5%	\$722.73	0.6%
Finger Bands	\$0.00	0.0%	\$2.73	0.0%
Total Merchandise & Map Sales	\$910.01	0.6%	\$948.19	0.8%
Promotion & Development				
Talent Identification Camp	\$2,890.88	2.0%	\$0.00	0.0%
School & Corporate	\$18,880.43	13.0%	\$24,759.90	20.7%
NOL competition	\$750.00	0.5%	\$0.00	0.0%
Total Promotion & Development	\$22,521.31	15.5%	\$24,759.90	20.7%
Sundry Income				
State Team Uniform Sales	\$0.00	0.0%	\$50.00	0.0%
Total Sundry Income	\$0.00	0.0%	\$50.00	0.0%
Total Income	\$145,455.11	100.0%	\$119,485.10	100.0%
Cost of Sales				
Purchases for Resale				
SI Cards - Stock depletion	\$0.00	0.0%	\$668.13	0.6%
Total Purchases for Resale	\$0.00	0.0%	\$668.13	0.6%
Event Costs				
Event Entry Refunds	\$20.00	0.0%	\$0.00	0.0%
Maps				
Map Production	\$2,900.00	2.0%	\$1,172.73	1.0%
Map Printing	\$3,334.55	2.3%	\$1,882.72	1.6%
Total Maps	\$6,234.55	4.3%	\$3,055.45	2.6%
Permit Fees	\$4,996.20	3.4%	\$4,814.72	4.0%

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Travel	\$0.00	0.0%	\$159.55	0.1%
Wages - Event Staff	\$252.00	0.2%	\$384.00	0.3%
Event Costs	\$1,654.59	1.1%	\$1,010.79	0.8%
Total Event Costs	\$13,157.34	9.0%	\$9,424.51	7.9%
Promotion & Development				
Light refreshments - P&D	\$10.59	0.0%	\$0.00	0.0%
Phone	\$0.00	0.0%	\$43.57	0.0%
Postage P&D	\$42.63	0.0%	\$212.65	0.2%
Printing & stationery	\$791.67	0.5%	\$1,057.99	0.9%
Subcontracts - P & D	\$0.00	0.0%	\$941.36	0.8%
Wages - P & D Assistants	\$4,555.64	3.1%	\$3,117.26	2.6%
Wages - Sporting Schools Staff	\$1,091.25	0.8%	\$0.00	0.0%
MV Allow. - Sporting Schools	\$338.40	0.2%	\$0.00	0.0%
Sporting Schools - expenses	\$1,295.58	0.9%	\$0.00	0.0%
Total Promotion & Development	\$8,125.76	5.6%	\$5,372.83	4.5%
Training Courses				
Trainer Fees	\$109.09	0.1%	\$0.00	0.0%
Total Training Courses	\$109.09	0.1%	\$0.00	0.0%
Total Cost of Sales	\$21,392.19	14.7%	\$15,465.47	12.9%
Gross Profit	\$124,062.92	85.3%	\$104,019.63	87.1%
Expenses				
Audit Fees	\$1,945.45	1.3%	\$1,900.00	1.6%
Bank Fees & Charges				
Bank Account Fees	\$140.23	0.1%	\$209.00	0.2%
Lodgement Fees	\$53.00	0.0%	\$0.00	0.0%
Credit Card Merchant Fees	\$60.00	0.0%	\$0.00	0.0%
PayPal / POLi Fees	\$2,342.23	1.6%	\$301.82	0.3%
Total Bank Fees & Charges	\$2,595.46	1.8%	\$510.82	0.4%
Employee Costs				
MV Allowances (c/km)	\$2,648.28	1.8%	\$2,985.16	2.5%
Employee Travel Reimbursements	\$18.65	0.0%	\$13.63	0.0%
Wages - Permanent Staff				
Wages - Administration Work	\$20,440.20	14.1%	\$21,462.35	18.0%
Wages - P&D Work	\$5,346.40	3.7%	\$5,437.50	4.6%
Total Wages - Permanent Staff	\$25,786.60	17.7%	\$26,899.85	22.5%
Wages - Admin. Casuals	\$2,333.65	1.6%	\$2,259.50	1.9%
Superannuation				
Compulsory Super'n (9.5%)	\$2,725.58	1.9%	\$3,357.06	2.8%
Reportable Superannuation	\$570.00	0.4%	\$573.24	0.5%
Total Superannuation	\$3,295.58	2.3%	\$3,930.30	3.3%
WorkCover Premiums	\$1,057.07	0.7%	\$788.20	0.7%
Other Employer Expenses	\$141.82	0.1%	\$0.00	0.0%
Total Employee Costs	\$35,281.65	24.3%	\$36,876.64	30.9%
Equipment & Control Cards				
Control Card Printing	\$1,293.00	0.9%	\$3,060.55	2.6%
General Equipment	\$5,397.71	3.7%	\$277.58	0.2%
Equipment maintenance	\$0.00	0.0%	\$180.54	0.2%
SI Trailer Running				
Trailer Registration	\$55.50	0.0%	\$54.00	0.0%

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Total SI Trailer Running	\$55.50	0.0%	\$54.00	0.0%
Total Equipment & Control Cards	\$6,746.21	4.6%	\$3,572.67	3.0%
Grant Disbursement				
SRV Project				
Other SRV Project Costs	\$261.82	0.2%	\$0.00	0.0%
Total SRV Project	\$261.82	0.2%	\$0.00	0.0%
ASC Participation Project				
Project Management	\$3,000.00	2.1%	\$1,500.00	1.3%
other project costs	\$5,000.00	3.4%	\$0.00	0.0%
Total Grant Disbursement	\$8,261.82	5.7%	\$1,500.00	1.3%
Insurance	\$1,484.47	1.0%	\$3,745.23	3.1%
Levies Paid				
OA Affiliation Fees	\$0.00	0.0%	\$17,427.27	14.6%
OA Event Levies	\$4,316.00	3.0%	\$4,039.27	3.4%
Other Memberships & Levies	\$549.09	0.4%	\$400.00	0.3%
Total Levies Paid	\$4,865.09	3.3%	\$21,866.54	18.3%
Meeting & Board Reimbursements				
Light Refreshments	\$245.49	0.2%	\$355.24	0.3%
Printing & Stationery	\$345.73	0.2%	\$37.68	0.0%
Total Meeting & Board Reimbursements	\$591.22	0.4%	\$392.92	0.3%
Member Communication				
"Australian Orienteer"	\$3,810.90	2.6%	\$3,746.37	3.1%
Depreciation Cameras	\$0.00	0.0%	\$83.35	0.1%
"Orienteer Victoria"				
OV Printing	\$0.00	0.0%	\$663.36	0.6%
OV yearbook	\$4,984.83	3.4%	\$3,024.00	2.5%
Total "Orienteer Victoria"	\$4,984.83	3.4%	\$3,687.36	3.1%
Periodical Postage	\$637.55	0.4%	\$866.19	0.7%
Websites	\$1,445.68	1.0%	\$510.91	0.4%
Total Member Communication	\$10,878.96	7.5%	\$8,894.18	7.4%
Office				
Computer/Software Maintenance	\$70.94	0.0%	\$1,196.30	1.0%
Depreciation Office Equipment	\$0.00	0.0%	\$314.26	0.3%
Office Rent & Outgoings	-\$368.68	(0.3)%	\$1,334.10	1.1%
Photocopying & faxes	\$0.00	0.0%	\$508.10	0.4%
Postage	\$33.19	0.0%	\$70.04	0.1%
Stationery & Computer Supplies	\$120.12	0.1%	\$28.96	0.0%
Telephone & Internet	\$363.80	0.3%	\$310.21	0.3%
Other Shared Office Outgoings	\$986.86	0.7%	\$1,450.00	1.2%
Total Office	\$1,206.23	0.8%	\$5,211.97	4.4%
Promotion & Development				
Advertising				
Fixtures Printing	\$3,703.46	2.5%	\$1,823.64	1.5%
Promotional Materials	\$559.63	0.4%	\$3,256.83	2.7%
Total Advertising	\$4,263.09	2.9%	\$5,080.47	4.3%
State Teams Training				
Coaching	\$156.36	0.1%	\$0.00	0.0%
Junior Training	\$7,472.36	5.1%	\$0.00	0.0%
Total State Teams Training	\$7,628.72	5.2%	\$0.00	0.0%
Prizes & Trophies [non-event]	\$337.73	0.2%	\$630.37	0.5%

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Rockhopper Junior Awards	\$0.00	0.0%	\$500.00	0.4%
Team Member Subsidies				
Travel - JWOC	\$2,250.00	1.5%	\$2,113.64	1.8%
Travel - MTBO WOC	\$0.00	0.0%	\$2,250.00	1.9%
Travel - National Events	\$1,568.26	1.1%	\$0.00	0.0%
Travel - WOC	\$1,500.00	1.0%	\$1,500.00	1.3%
Total Team Member Subsidies	\$5,318.26	3.7%	\$5,863.64	4.9%
Total Promotion & Development	\$17,547.80	12.1%	\$12,074.48	10.1%
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$0.00	0.0%	\$1,067.40	0.9%
SI Equipment Replacements	\$0.00	0.0%	\$375.86	0.3%
SI Control Upgrades & Repairs	\$0.00	0.0%	\$11.85	0.0%
Software License Fees	\$763.64	0.5%	\$87.39	0.1%
Total SportIdent Systems & Equipment	\$763.64	0.5%	\$1,542.50	1.3%
Total Expenses	\$92,168.00	63.4%	\$98,087.95	82.1%
Operating Profit	\$31,894.92	21.9%	\$5,931.68	5.0%
Other Income				
Interest Income	\$1,190.25	0.8%	\$2,335.98	2.0%
Total Other Income	\$1,190.25	0.8%	\$2,335.98	2.0%
Other Expenses				
Overpayments to clubs in PYs	\$0.00	0.0%	\$2,386.48	2.0%
P&L Suspense Account	-\$70.00	0.0%	\$0.00	0.0%
Total Other Expenses	-\$70.00	0.0%	\$2,386.48	2.0%
Net Profit/(Loss)	\$33,155.17	22.8%	\$5,881.18	4.9%

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