

Profit & Loss [With Last Year]

January 2014 To October 2014

ABN: 85 554 483 914
Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
Income				
Event Entry Fee Receipts				
Major Events & Carnivals				
2013 Easter 3 days	\$0.00	0.0%	\$35,001.75	14.7%
Total Major Events & Carnivals	\$0.00	0.0%	\$35,001.75	14.7%
Victorian Schools Champ'ships				
Primary Schools Champ's	\$6,618.47	4.0%	\$3,644.19	1.5%
Secondary Schools Champ's	\$3,495.46	2.1%	\$5,089.55	2.1%
Schools MTBO Championships	\$800.46	0.5%	\$2,142.28	0.9%
Total Victorian Schools Champ'ships	\$10,914.39	6.6%	\$10,876.02	4.6%
Total Event Entry Fee Receipts	\$10,914.39	6.6%	\$45,877.77	19.3%
Fees & Subscriptions				
Membership Fees	\$18,976.16	11.6%	\$24,198.07	10.2%
Club Affiliation Fees	\$6,618.18	4.0%	\$6,850.02	2.9%
Total Fees & Subscriptions	\$25,594.34	15.6%	\$31,048.09	13.1%
Grants Received				
OA Participation Grant	\$17,500.00	10.7%	\$16,900.00	7.1%
ASC grant	\$0.00	0.0%	\$5,000.00	2.1%
Dept of Planning & Comm Devel	\$40,000.00	24.4%	\$46,650.00	19.6%
ASC Grant Schools team	\$0.00	0.0%	\$150.00	0.1%
Total Grants Received	\$57,500.00	35.0%	\$68,700.00	28.9%
Levies				
Event Levies	\$35,667.84	21.7%	\$51,435.36	21.6%
Total Levies	\$35,667.84	21.7%	\$51,435.36	21.6%
Merchandise & Map Sales				
Map Sales	\$222.73	0.1%	\$0.00	0.0%
Road signs, controls	\$0.00	0.0%	\$57.27	0.0%
SI Cards	\$1,036.37	0.6%	\$1,331.82	0.6%
Finger Bands	\$5.45	0.0%	\$10.92	0.0%
Total Merchandise & Map Sales	\$1,264.55	0.8%	\$1,400.01	0.6%
Promotion & Development				
School & Corporate	\$33,149.49	20.2%	\$33,598.11	14.1%
Total Promotion & Development	\$33,149.49	20.2%	\$33,598.11	14.1%
Sundry Income				
Miscellaneous Receipts	\$0.00	0.0%	\$4,586.19	1.9%
State Team Uniform Sales	\$50.00	0.0%	\$1,075.00	0.5%
Total Sundry Income	\$50.00	0.0%	\$5,661.19	2.4%
Total Income	\$164,140.61	100.0%	\$237,720.53	100.0%
Cost of Sales				
Purchases for Resale				
SI Cards - Stock depletion	\$956.13	0.6%	\$735.21	0.3%
Finger Bands	\$0.00	0.0%	\$32.73	0.0%
Total Purchases for Resale	\$956.13	0.6%	\$767.94	0.3%
Event Costs				
Maps				
Map Production	\$1,172.73	0.7%	\$10,077.82	4.2%
Map Printing	\$2,164.54	1.3%	\$2,379.46	1.0%
Map Royalties	\$0.00	0.0%	\$90.00	0.0%
Total Maps	\$3,337.27	2.0%	\$12,547.28	5.3%

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Permit Fees	\$5,282.90	3.2%	\$3,150.05	1.3%
Travel	\$159.55	0.1%	\$319.47	0.1%
Wages - Event Staff	\$648.00	0.4%	\$314.50	0.1%
Event Costs	\$2,068.19	1.3%	\$43,754.91	18.4%
Total Event Costs	\$11,495.91	7.0%	\$60,086.21	25.3%
Promotion & Development				
Phone	\$43.57	0.0%	\$0.00	0.0%
Postage P&D	\$212.65	0.1%	\$210.77	0.1%
Printing & stationery	\$1,245.09	0.8%	\$739.53	0.3%
Subcontracts - P & D	\$941.36	0.6%	\$0.00	0.0%
Wages - P & D Assistants	\$5,391.59	3.3%	\$5,092.71	2.1%
Total Promotion & Development	\$7,834.26	4.8%	\$6,043.01	2.5%
Total Cost of Sales	\$20,286.30	12.4%	\$66,897.16	28.1%
Gross Profit	\$143,854.31	87.6%	\$170,823.37	71.9%
Expenses				
Audit Fees	\$1,900.00	1.2%	\$1,900.00	0.8%
Bank Fees & Charges				
Bank Account Fees	\$327.75	0.2%	\$289.64	0.1%
Lodgement Fees	\$0.00	0.0%	\$218.20	0.1%
Credit Card Merchant Fees	\$0.00	0.0%	\$120.00	0.1%
PayPal / POLi Fees	\$272.88	0.2%	\$833.16	0.4%
Total Bank Fees & Charges	\$600.63	0.4%	\$1,461.00	0.6%
Employee Costs				
Employee Travel Allowances	\$5,174.74	3.2%	\$5,388.00	2.3%
Employee Travel Reimbursements	\$18.18	0.0%	\$18.18	0.0%
Wages - Permanent Staff				
Wages - Administration Work	\$28,634.35	17.4%	\$27,316.50	11.5%
Wages - P&D Work	\$9,642.90	5.9%	\$10,355.00	4.4%
Total Wages - Permanent Staff	\$38,277.25	23.3%	\$37,671.50	15.8%
Wages - Admin. Casuals	\$6,453.10	3.9%	\$10,359.95	4.4%
Superannuation				
Compulsory Super'n (9.5%)	\$4,833.40	2.9%	\$4,822.85	2.0%
Reportable Superannuation	\$858.24	0.5%	\$817.50	0.3%
Total Superannuation	\$5,691.64	3.5%	\$5,640.35	2.4%
WorkCover Premiums	\$788.20	0.5%	\$376.53	0.2%
Total Employee Costs	\$56,403.11	34.4%	\$59,454.51	25.0%
Equipment & Control Cards				
Control Card Printing	\$3,442.37	2.1%	\$4,647.27	2.0%
General Equipment	\$2,122.99	1.3%	\$3,468.14	1.5%
Equipment maintenance	\$216.36	0.1%	\$668.38	0.3%
SI Trailer Running				
Trailer Registration	\$54.00	0.0%	\$47.60	0.0%
Total SI Trailer Running	\$54.00	0.0%	\$47.60	0.0%
Total Equipment & Control Cards	\$5,835.72	3.6%	\$8,831.39	3.7%
Grant Disbursement				
SRV Project				
Other SRV Project Costs	\$90.00	0.1%	\$25,793.73	10.9%
Total SRV Project	\$90.00	0.1%	\$25,793.73	10.9%

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ASC Participation Project				
Project Management	\$1,500.00	0.9%	\$0.00	0.0%
other project costs	\$60.00	0.0%	\$276.82	0.1%
Total Grant Disbursement	\$1,650.00	1.0%	\$26,070.55	11.0%
Insurance	\$3,741.11	2.3%	\$4,331.82	1.8%
Levies Paid				
OA Affiliation Fees	\$17,427.27	10.6%	\$16,641.82	7.0%
OA Event Levies	\$9,138.32	5.6%	\$18,154.96	7.6%
Other Memberships & Levies	\$496.27	0.3%	\$472.73	0.2%
Total Levies Paid	\$27,061.86	16.5%	\$35,269.51	14.8%
Meeting & Board Reimbursements				
Light Refreshments	\$423.13	0.3%	\$593.67	0.2%
Meeting Room Hire	\$0.00	0.0%	\$60.00	0.0%
Printing & Stationery	\$37.68	0.0%	\$877.87	0.4%
Total Meeting & Board Reimbursements	\$460.81	0.3%	\$1,531.54	0.6%
Member Communication				
"Australian Orienteer"	\$5,560.01	3.4%	\$5,941.09	2.5%
Depreciation Cameras	\$35.39	0.0%	\$119.52	0.1%
"Orienteer Victoria"				
OV Printing	\$663.36	0.4%	\$1,920.91	0.8%
OV yearbook	\$3,024.00	1.8%	\$0.00	0.0%
Total "Orienteer Victoria"	\$3,687.36	2.2%	\$1,920.91	0.8%
Periodical Postage	\$1,511.45	0.9%	\$1,422.40	0.6%
Websites	\$510.91	0.3%	\$612.09	0.3%
Total Member Communication	\$11,305.12	6.9%	\$10,016.01	4.2%
Office				
Computer/Software Maintenance	\$0.00	0.0%	\$4,628.39	1.9%
Depreciation Office Equipment	\$118.70	0.1%	\$280.25	0.1%
Office Rent & Outgoings	\$2,401.38	1.5%	\$3,947.42	1.7%
Photocopying & faxes	\$508.10	0.3%	\$253.40	0.1%
Postage	\$82.63	0.1%	\$147.14	0.1%
Stationery & Computer Supplies	\$66.68	0.0%	\$588.71	0.2%
Telephone & Internet	\$500.58	0.3%	\$1,014.73	0.4%
Other Office & Admin. Costs	\$2,290.00	1.4%	\$0.00	0.0%
Total Office	\$5,968.07	3.6%	\$10,860.04	4.6%
Promotion & Development				
Advertising				
Fixtures Printing	\$3,418.64	2.1%	\$3,316.99	1.4%
Promotional Materials	\$4,270.92	2.6%	\$2,494.60	1.0%
Total Advertising	\$7,689.56	4.7%	\$5,811.59	2.4%
State Teams Training				
Depreciation Training Equipmen	\$0.00	0.0%	\$55.45	0.0%
Total State Teams Training	\$0.00	0.0%	\$55.45	0.0%
School Team	\$0.00	0.0%	\$317.70	0.1%
Prizes & Trophies [non-event]	\$1,039.69	0.6%	\$1,066.40	0.4%
Rockhopper Junior Awards	\$500.00	0.3%	\$500.00	0.2%
Team Member Subsidies				
Grants - Juniors & Elites	\$0.00	0.0%	\$3,800.00	1.6%
Team Uniforms	\$3,026.94	1.8%	\$1,784.41	0.8%
Travel - JWOC	\$2,113.64	1.3%	\$2,250.00	0.9%

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Travel - MTBO WOC	\$2,250.00	1.4%	\$1,500.00	0.6%
Travel - National Events	\$0.00	0.0%	\$1,900.00	0.8%
Travel - Bushrangers	\$0.00	0.0%	\$2,000.00	0.8%
Travel - WOC	\$1,500.00	0.9%	\$2,250.00	0.9%
Total Team Member Subsidies	\$8,890.58	5.4%	\$15,484.41	6.5%
Total Promotion & Development	\$18,119.83	11.0%	\$23,235.55	9.8%
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$423.18	0.3%	\$1,697.59	0.7%
SI Control Upgrades & Repairs	\$11.85	0.0%	\$0.00	0.0%
Software License Fees	\$1,314.51	0.8%	\$826.91	0.3%
Total SportIdent Systems & Equipment	\$1,749.54	1.1%	\$2,524.50	1.1%
Total Expenses	\$134,795.80	82.1%	\$185,486.42	78.0%
Operating Profit	\$9,058.51	5.5%	-\$14,663.05	(6.2)%
Other Income				
Interest Income	\$6,607.11	4.0%	\$8,153.28	3.4%
Total Other Income	\$6,607.11	4.0%	\$8,153.28	3.4%
Other Expenses				
Overpayments to clubs in PYs	\$2,386.48	1.5%	\$0.00	0.0%
P&L Suspense Account	-\$20.00	0.0%	\$0.00	0.0%
Total Other Expenses	\$2,366.48	1.4%	\$0.00	0.0%
Net Profit/(Loss)	\$13,299.14	8.1%	-\$6,509.77	(2.7)%

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