

Profit & Loss [With Last Year]

January 2011 through September 2011

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	This Year	Last Year
Income		
Event Entry Fee Receipts	\$7,019.75	\$21,140.18
Fees & Subscriptions	\$26,953.69	\$24,849.25
Grants Received	\$57,232.00	\$56,244.00
Levies	\$41,558.05	\$25,221.05
Merchandise & Map Sales	\$364.27	\$2,030.28
Promotion & Development	\$45,631.80	\$33,053.01
Sundry Income	\$1,786.96	\$680.38
Total Income	<u>\$180,546.52</u>	<u>\$163,218.15</u>
Cost of Sales		
Purchases for Resale	\$1,200.00	\$0.00
Event Costs	\$29,844.24	\$22,888.87
Promotion & Development	\$7,614.29	\$4,125.05
Total Cost of Sales	<u>\$38,658.53</u>	<u>\$27,013.92</u>
Gross Profit	<u>\$141,887.99</u>	<u>\$136,204.23</u>
Expenses		
Audit Fees	\$1,800.00	\$1,900.00
Bank Fees & Charges	\$443.48	\$560.69
Employee Costs	\$55,013.95	\$61,723.29
Equipment & Control Cards	\$13,008.80	\$3,637.31
Grant Disbursement	\$9,598.07	\$8,650.99
Insurance	\$3,644.54	\$3,670.91
Levies Paid	\$22,392.00	\$31,663.96
Meeting & Board Reimbursements	\$1,637.34	\$1,282.19
Member Communication	\$12,261.98	\$9,132.53
Office	\$5,484.95	\$5,446.45
Promotion & Development	\$21,406.68	\$32,367.08
SportIdent Systems & Equipment	\$1,674.24	\$3,036.20
Total Expenses	<u>\$148,366.03</u>	<u>\$163,071.60</u>
Operating Profit	<u>-\$6,478.04</u>	<u>-\$26,867.37</u>
Other Income		
Interest Income	\$8,667.61	\$6,978.94
Total Other Income	<u>\$8,667.61</u>	<u>\$6,978.94</u>
Other Expenses		
Net Surplus / (Deficit)	<u>\$2,189.57</u>	<u>-\$19,888.43</u>