

Victorian Orienteering Association Inc.

PO Box 1010
Templestowe
Victoria 3106

Profit & Loss [With Last Year]

January 2010 through June 2010

9/07/2010
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	This Year	% of Sales	Last Year	LY % of Sales
Income				
Event Entry Fee Receipts				
Major Events & Carnivals				
Bushrangers09	\$400.00	0.4%	\$252.73	0.2%
Aus Secondary Schools Champs	-\$31.81	0.0%	\$409.09	0.4%
Total Major Events & Carnivals	\$368.19	0.4%	\$661.82	0.6%
Victorian Schools Champ'ships				
Primary Schools Champ's	\$90.18	0.1%	\$0.00	0.0%
Secondary Schools Champ's	\$4,214.74	4.4%	\$4,312.44	4.2%
Total Victorian Schools Champ'ships	\$4,304.92	4.5%	\$4,312.44	4.2%
Total Event Entry Fee Receipts	\$4,673.11	4.8%	\$4,974.26	4.9%
Fees & Subscriptions				
Membership Fees	\$17,621.95	18.2%	\$18,420.09	18.0%
Club Affiliation Fees	\$6,613.67	6.8%	\$6,613.67	6.5%
Total Fees & Subscriptions	\$24,235.62	25.1%	\$25,033.76	24.4%
Grants Received				
Dept of Planning & Comm Devel	\$22,500.00	23.3%	\$22,500.00	22.0%
VicHealth Project	\$10,405.00	10.8%	\$10,200.00	10.0%
Total Grants Received	\$32,905.00	34.0%	\$32,700.00	31.9%
Levies				
Event Levies	\$13,896.79	14.4%	\$17,984.29	17.5%
SI Card Hire	\$0.00	0.0%	\$261.81	0.3%
Total Levies	\$13,896.79	14.4%	\$18,246.10	17.8%
Merchandise & Map Sales				
Map Sales	\$0.00	0.0%	\$363.64	0.4%
Road signs, controls	\$0.00	0.0%	\$168.18	0.2%
SI Cards	\$900.01	0.9%	\$531.83	0.5%
SI equipment	\$775.73	0.8%	\$0.00	0.0%
Total Merchandise & Map Sales	\$1,675.74	1.7%	\$1,063.65	1.0%
Promotion & Development				
Coaching fees	\$0.00	0.0%	\$1,386.37	1.4%
School & Corporate	\$18,958.93	19.6%	\$16,435.58	16.0%
NOL competition	\$0.00	0.0%	\$600.00	0.6%
Total Promotion & Development	\$18,958.93	19.6%	\$18,421.95	18.0%
Sundry Income				
Miscellaneous Receipts	\$289.22	0.3%	\$21.00	0.0%
State Team Uniform Sales	\$90.90	0.1%	\$1,277.25	1.2%
Vic Junior Squad fundraising	\$0.00	0.0%	\$745.64	0.7%
Total Sundry Income	\$380.12	0.4%	\$2,043.89	2.0%
Total Income	\$96,725.31	100.0%	\$102,483.61	100.0%
Cost of Sales				
Purchases for Resale				
SI Cards - Stock depletion	\$0.00	0.0%	\$394.80	0.4%
Total Purchases for Resale	\$0.00	0.0%	\$394.80	0.4%
Event Costs				
ASOC costs	\$0.00	0.0%	\$563.64	0.5%
Maps				
Map Production	\$3,896.64	4.0%	\$596.00	0.6%
Map Printing	\$1,986.67	2.1%	\$1,737.52	1.7%
Map Royalties	\$44.00	0.0%	\$427.00	0.4%
Total Maps	\$5,927.31	6.1%	\$2,760.52	2.7%
Permit Fees	\$3,697.10	3.8%	\$717.99	0.7%
Travel	\$1,675.35	1.7%	\$49.55	0.0%
Wages - Event Staff	\$1,504.90	1.6%	\$1,930.30	1.9%
Club distribution	\$4,376.86	4.5%	\$0.00	0.0%
Event Costs	\$3,157.80	3.3%	\$1,206.70	1.2%
Total Event Costs	\$20,339.32	21.0%	\$7,228.70	7.1%
Promotion & Development				
Light refreshments - P&D	\$13.50	0.0%	\$265.61	0.3%

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Phone	\$84.65	0.1%	\$0.00	0.0%
Postage P&D	\$9.72	0.0%	\$0.00	0.0%
Printing & stationery	\$955.25	1.0%	\$1,117.98	1.1%
Wages - P & D Assistants	\$2,183.28	2.3%	\$2,476.55	2.4%
Total Promotion & Development	<u>\$3,246.40</u>	<u>3.4%</u>	<u>\$3,860.14</u>	<u>3.8%</u>
Training Courses				
Trainer Fees	\$0.00	0.0%	\$45.45	0.0%
Total Training Courses	<u>\$0.00</u>	<u>0.0%</u>	<u>\$45.45</u>	<u>0.0%</u>
Total Cost of Sales	<u>\$23,585.72</u>	<u>24.4%</u>	<u>\$11,529.09</u>	<u>11.2%</u>
Gross Profit	<u>\$73,139.59</u>	<u>75.6%</u>	<u>\$90,954.52</u>	<u>88.8%</u>
Expenses				
Audit Fees	\$1,900.00	2.0%	\$1,500.00	1.5%
Bank Fees & Charges				
Bank Account Fees	\$0.00	0.0%	\$22.50	0.0%
Credit Card Merchant Fees	\$321.94	0.3%	\$348.00	0.3%
Total Bank Fees & Charges	<u>\$321.94</u>	<u>0.3%</u>	<u>\$370.50</u>	<u>0.4%</u>
Employee Costs				
Employee Travel Allowances	\$4,334.66	4.5%	\$4,612.82	4.5%
Employee Travel Reimbursements	\$70.13	0.1%	\$18.02	0.0%
Wages - Permanent Staff				
Wages - Administration Work	\$12,813.60	13.2%	\$11,703.25	11.4%
Wages - P&D Work	\$10,902.80	11.3%	\$10,068.95	9.8%
Total Wages - Permanent Staff	<u>\$23,716.40</u>	<u>24.5%</u>	<u>\$21,772.20</u>	<u>21.2%</u>
Wages - Admin. Casuals	<u>\$15,323.44</u>	<u>15.8%</u>	<u>\$20,391.54</u>	<u>19.9%</u>
Superannuation (9%)	\$3,854.67	4.0%	\$3,450.97	3.4%
Total Employee Costs	<u>\$47,299.30</u>	<u>48.9%</u>	<u>\$50,245.55</u>	<u>49.0%</u>
Equipment & Control Cards				
Control Card Printing	\$1,200.00	1.2%	\$2,171.27	2.1%
General Equipment	\$1,551.17	1.6%	\$3,478.94	3.4%
Equipment maintenance	\$282.50	0.3%	\$0.00	0.0%
SI Trailer Running				
Trailer Registration	\$0.00	0.0%	\$35.60	0.0%
Total SI Trailer Running	<u>\$0.00</u>	<u>0.0%</u>	<u>\$35.60</u>	<u>0.0%</u>
Total Equipment & Control Cards	<u>\$3,033.67</u>	<u>3.1%</u>	<u>\$5,685.81</u>	<u>5.5%</u>
Grant Disbursement				
SRV Project				
Other SRV Project Costs	\$65.36	0.1%	\$2,555.07	2.5%
Total SRV Project	<u>\$65.36</u>	<u>0.1%</u>	<u>\$2,555.07</u>	<u>2.5%</u>
Other Vichealth Project Costs	<u>\$8,552.63</u>	<u>8.8%</u>	<u>\$3,646.50</u>	<u>3.6%</u>
Total Grant Disbursement	<u>\$8,617.99</u>	<u>8.9%</u>	<u>\$6,201.57</u>	<u>6.1%</u>
Insurance	<u>\$3,670.91</u>	<u>3.8%</u>	<u>\$3,443.64</u>	<u>3.4%</u>
Levies Paid				
OA Affiliation Fees	\$14,223.64	14.7%	\$13,077.27	12.8%
OA Event Levies	\$12,915.32	13.4%	\$1,798.18	1.8%
Other Memberships & Levies	\$1,370.00	1.4%	\$265.37	0.3%
Total Levies Paid	<u>\$28,508.96</u>	<u>29.5%</u>	<u>\$15,140.82</u>	<u>14.8%</u>
Meeting & Board Reimbursements				
Light Refreshments	\$224.03	0.2%	\$377.54	0.4%
Meeting Room Hire	\$30.00	0.0%	\$30.00	0.0%
Printing & Stationery	\$876.06	0.9%	\$1,554.99	1.5%
Total Meeting & Board Reimbursements	<u>\$1,130.09</u>	<u>1.2%</u>	<u>\$1,962.53</u>	<u>1.9%</u>
Member Communication				
"Australian Orienteer"	\$3,774.55	3.9%	\$3,403.91	3.3%
Depreciation Cameras	\$0.00	0.0%	\$71.76	0.1%
"Orienteer Victoria"				
OV Printing	\$1,302.63	1.3%	\$2,709.64	2.6%
OV Other	\$235.45	0.2%	\$0.00	0.0%
Total "Orienteer Victoria"	<u>\$1,538.08</u>	<u>1.6%</u>	<u>\$2,709.64</u>	<u>2.6%</u>
Periodical Postage	<u>\$902.34</u>	<u>0.9%</u>	<u>\$624.67</u>	<u>0.6%</u>
Websites	\$45.45	0.0%	\$300.00	0.3%
Total Member Communication	<u>\$6,260.42</u>	<u>6.5%</u>	<u>\$7,109.98</u>	<u>6.9%</u>
Office				

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	This Year	% of Sales	Last Year	LY % of Sales
Computer/Software Maintenance	\$0.00	0.0%	\$125.18	0.1%
Office Rent & Outgoings	\$2,260.80	2.3%	\$2,387.60	2.3%
Photocopying & faxes	\$53.05	0.1%	\$1,190.76	1.2%
Postage	\$211.86	0.2%	\$474.36	0.5%
Staff Amenities	\$10.04	0.0%	\$3.45	0.0%
Stationery & Computer Supplies	\$389.91	0.4%	\$300.18	0.3%
Telephone & Internet	\$546.24	0.6%	\$2,142.17	2.1%
Other Office & Admin. Costs	\$15.18	0.0%	\$0.00	0.0%
Total Office	\$3,487.08	3.6%	\$6,623.70	6.5%
Promotion & Development				
Advertising				
Fixtures Printing	\$1,009.09	1.0%	\$1,782.45	1.7%
Promotional Materials	\$12,334.03	12.8%	\$9,177.71	9.0%
Television Media	\$0.00	0.0%	\$1,992.73	1.9%
Total Advertising	\$13,343.12	13.8%	\$12,952.89	12.6%
State Teams Training				
Coaching	\$0.00	0.0%	\$2,622.93	2.6%
Depreciation Training Equipmen	\$296.95	0.3%	\$415.50	0.4%
Elite Training	\$554.85	0.6%	\$168.18	0.2%
Junior Training	\$1,340.91	1.4%	\$0.00	0.0%
Total State Teams Training	\$2,192.71	2.3%	\$3,206.61	3.1%
MTBO	\$43.55	0.0%	\$0.00	0.0%
Prizes & Trophies [non-event]	\$246.37	0.3%	\$322.09	0.3%
Team Member Subsidies				
Team Uniforms	\$1,048.80	1.1%	\$2,995.14	2.9%
Travel - JWOC	\$0.00	0.0%	\$1,661.82	1.6%
Travel - MTBO WOC	\$1,200.00	1.2%	\$600.00	0.6%
Travel - National Events	\$906.20	0.9%	\$2,010.69	2.0%
Travel - WOC	\$1,200.00	1.2%	\$1,800.00	1.8%
Total Team Member Subsidies	\$4,355.00	4.5%	\$9,067.65	8.8%
Total Promotion & Development	\$20,180.75	20.9%	\$25,549.24	24.9%
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$0.00	0.0%	\$1,563.90	1.5%
SI Equipment Replacements	\$745.45	0.8%	\$79.59	0.1%
Total SportIdent Systems & Equipment	\$745.45	0.8%	\$1,643.49	1.6%
Total Expenses	\$125,156.56	129.4%	\$125,476.83	122.4%
Operating Profit	-\$52,016.97	(53.8%)	-\$34,522.31	(33.7%)
Other Income				
Interest Income	\$3,949.42	4.1%	\$2,723.46	2.7%
Total Other Income	\$3,949.42	4.1%	\$2,723.46	2.7%
Other Expenses				
Net Surplus / (Deficit)	-\$48,067.55	(49.7%)	-\$31,798.85	(31.0%)