

Profit & Loss [With Last Year]

January 2016 To September 2016

ABN: 85 554 483 914
Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
Income				
Event Entry Fee Receipts				
Major Events & Carnivals	\$0.00	0.0%	\$189,170.03	59.5%
Victorian Schools Champ'ships	\$4,920.59	2.4%	\$5,360.46	1.7%
Total Event Entry Fee Receipts	\$4,920.59	2.4%	\$194,530.49	61.2%
Fees & Subscriptions				
Membership Fees	\$10,982.64	5.4%	\$10,040.99	3.2%
Magazine subscription	\$3,002.78	1.5%	\$3,772.70	1.2%
Club Affiliation Fees	\$1,909.10	0.9%	\$818.19	0.3%
Total Fees & Subscriptions	\$15,894.52	7.9%	\$14,631.88	4.6%
Grants Received				
OA Participation Grant	\$18,840.00	9.3%	\$0.00	0.0%
ASC grant	\$19,765.45	9.8%	\$0.00	0.0%
Sporting Schools	\$0.00	0.0%	\$13,700.00	4.3%
Dep't of State Dev't - General	\$0.00	0.0%	\$16,000.00	5.0%
Dept of Health & Human Service	\$51,000.00	25.3%	\$0.00	0.0%
Dept of Planning & Comm Devel	\$0.00	0.0%	\$16,000.00	5.0%
Total Grants Received	\$89,605.45	44.4%	\$45,700.00	14.4%
Levies				
Event Levies	\$40,194.93	19.9%	\$34,638.93	10.9%
Total Levies	\$40,194.93	19.9%	\$34,638.93	10.9%
Merchandise & Map Sales				
Map Sales	\$0.00	0.0%	\$113.64	0.0%
SI Cards	\$497.27	0.2%	\$985.46	0.3%
Finger Bands	\$0.00	0.0%	\$2.73	0.0%
Total Merchandise & Map Sales	\$497.27	0.2%	\$1,101.83	0.3%
Promotion & Development				
Talent Identification Camp	\$0.00	0.0%	\$2,890.88	0.9%
School & Corporate	\$50,667.40	25.1%	\$22,806.67	7.2%
Sporting Schools	\$0.00	0.0%	\$808.87	0.3%
NOL competition	\$0.00	0.0%	\$750.00	0.2%
Total Promotion & Development	\$50,667.40	25.1%	\$27,256.42	8.6%
Sundry Income				
Miscellaneous Receipts	\$50.00	0.0%	\$0.00	0.0%
State Team Uniform Sales	\$136.36	0.1%	\$156.00	0.0%
Total Sundry Income	\$186.36	0.1%	\$156.00	0.0%
Total Income	\$201,966.52	100.0%	\$318,015.55	100.0%
Cost of Sales				
Purchases for Resale				
SI Cards - Stock depletion	\$187.04	0.1%	\$758.35	0.2%
Total Purchases for Resale	\$187.04	0.1%	\$758.35	0.2%
Event Costs				
Event Entry Refunds	\$0.00	0.0%	\$20.00	0.0%
ASOC costs	\$2,400.00	1.2%	\$5,297.18	1.7%
Maps	\$9,420.99	4.7%	\$7,308.55	2.3%
Permit Fees	\$336.27	0.2%	\$5,105.29	1.6%
LTO fees	\$3,821.60	1.9%	\$0.00	0.0%
LTO licence	\$289.00	0.1%	\$0.00	0.0%
Wages - Event Staff	\$576.00	0.3%	\$492.00	0.2%
Event Costs	(\$1,270.31)	(0.6)%	\$8,739.02	2.7%

This report includes Year-End Adjustments.

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Total Event Costs	\$15,573.55	7.7%	\$26,962.04	8.5%
Promotion & Development				
Junior Development	\$7,979.13	4.0%	\$0.00	0.0%
Light refreshments - P&D	\$0.00	0.0%	\$10.59	0.0%
Postage P&D	\$78.18	0.0%	\$51.76	0.0%
Printing & stationery	\$791.02	0.4%	\$888.91	0.3%
Road Signs	\$429.09	0.2%	\$0.00	0.0%
Wages - P & D Assistants	\$7,032.50	3.5%	\$5,983.64	1.9%
Wages - Sporting Schools Staff	\$8,915.00	4.4%	\$2,791.25	0.9%
MV Allow. - Sporting Schools	\$1,552.95	0.8%	\$565.65	0.2%
Sporting Schools - expenses	\$236.32	0.1%	\$1,681.26	0.5%
Total Promotion & Development	\$27,014.19	13.4%	\$11,973.06	3.8%
Training Courses				
Trainer Fees	\$0.00	0.0%	\$109.09	0.0%
Total Training Courses	\$0.00	0.0%	\$109.09	0.0%
Total Cost of Sales	\$42,774.78	21.2%	\$39,802.54	12.5%
Gross Profit	\$159,191.74	78.8%	\$278,213.01	87.5%
Expenses				
Audit Fees	\$2,700.00	1.3%	\$1,945.45	0.6%
Bank Fees & Charges				
Bank Account Fees	\$190.50	0.1%	\$184.23	0.1%
Lodgement Fees	\$108.80	0.1%	\$53.00	0.0%
Credit Card Merchant Fees	(\$40.00)	0.0%	\$60.00	0.0%
Entry Charge	(\$1.25)	0.0%	\$0.00	0.0%
PayPal / POLi Fees	\$305.09	0.2%	\$4,116.51	1.3%
Total Bank Fees & Charges	\$563.14	0.3%	\$4,413.74	1.4%
Employee Costs				
MV Allowances (c/km)	\$4,189.77	2.1%	\$4,546.25	1.4%
Employee Travel Reimbursements	\$35.33	0.0%	\$23.20	0.0%
Wages - Permanent Staff	\$38,576.85	19.1%	\$36,775.80	11.6%
Wages - Admin. Casuals	\$1,655.00	0.8%	\$3,108.65	1.0%
Superannuation	\$5,971.69	3.0%	\$4,694.92	1.5%
WorkCover Premiums	\$1,072.87	0.5%	\$1,057.07	0.3%
Other Employer Expenses	\$0.00	0.0%	\$141.82	0.0%
Total Employee Costs	\$51,501.51	25.5%	\$50,347.71	15.8%
Equipment & Control Cards				
Control Card Printing	\$3,395.00	1.7%	\$1,293.00	0.4%
General Equipment	\$948.53	0.5%	\$6,614.93	2.1%
Equipment maintenance	\$4,520.00	2.2%	\$0.00	0.0%
SI Trailer Running	\$56.90	0.0%	\$55.50	0.0%
Total Equipment & Control Cards	\$8,920.43	4.4%	\$7,963.43	2.5%
Grant Disbursement				
SRV Project	\$2,740.91	1.4%	\$4,766.82	1.5%
ASC Participation Project	\$1,400.00	0.7%	\$8,164.55	2.6%
Total Grant Disbursement	\$4,140.91	2.1%	\$12,931.37	4.1%
Insurance	\$3,893.58	1.9%	\$3,062.65	1.0%
Legal Fees	\$98.18	0.0%	\$0.00	0.0%
Levies Paid				
OA Affiliation Fees	\$19,341.82	9.6%	\$17,215.45	5.4%

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OA Event Levies	\$11,917.45	5.9%	\$9,368.05	2.9%
Other Memberships & Levies	\$484.00	0.2%	\$805.45	0.3%
Total Levies Paid	\$31,743.27	15.7%	\$27,388.95	8.6%
Meeting & Board Reimbursements				
Light Refreshments	\$558.07	0.3%	\$313.55	0.1%
Printing & Stationery	\$143.55	0.1%	\$821.00	0.3%
Total Meeting & Board Reimbursements	\$701.62	0.3%	\$1,134.55	0.4%
Member Communication				
"Australian Orienteer"	\$5,716.35	2.8%	\$3,810.90	1.2%
Depreciation Cameras	\$35.67	0.0%	\$0.00	0.0%
"Orienteer Victoria"	\$4,495.75	2.2%	\$4,984.83	1.6%
Periodical Postage	\$876.56	0.4%	\$637.55	0.2%
Websites	\$176.63	0.1%	\$1,445.68	0.5%
Total Member Communication	\$11,300.96	5.6%	\$10,878.96	3.4%
Office				
Admin. Software Licences	\$971.17	0.5%	\$786.26	0.2%
Depreciation Office Equipment	\$222.57	0.1%	\$0.00	0.0%
Office Rent & Outgoings	\$2,573.93	1.3%	(\$368.68)	(0.1)%
Photocopying & faxes	\$526.40	0.3%	\$0.00	0.0%
Postage	\$59.46	0.0%	\$43.37	0.0%
Stationery & Computer Supplies	\$0.00	0.0%	\$120.12	0.0%
Telephone & Internet	\$691.03	0.3%	\$455.39	0.1%
Other Shared Office Outgoings	\$1,308.34	0.6%	\$986.86	0.3%
Total Office	\$6,352.90	3.1%	\$2,023.32	0.6%
Promotion & Development				
Advertising	\$7,180.25	3.6%	\$6,193.09	1.9%
State Teams Training	\$2,121.53	1.1%	\$7,700.54	2.4%
Schools Team Contributions	\$0.00	0.0%	(\$40.00)	0.0%
Visiting Scholars	\$3,470.00	1.7%	\$0.00	0.0%
Prizes & Trophies	\$462.54	0.2%	\$355.91	0.1%
Team Member Subsidies	\$6,231.64	3.1%	\$6,151.24	1.9%
Total Promotion & Development	\$19,465.96	9.6%	\$20,360.78	6.4%
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$492.66	0.2%	\$0.00	0.0%
SI Equipment Replacements	\$0.00	0.0%	\$2,253.67	0.7%
Total SportIdent Systems & Equipment	\$492.66	0.2%	\$2,253.67	0.7%
Total Expenses	\$141,875.12	70.2%	\$144,704.58	45.5%
Operating Profit	\$17,316.62	8.6%	\$133,508.43	42.0%
Other Income				
Interest Income	\$2,785.25	1.4%	\$4,067.36	1.3%
Total Other Income	\$2,785.25	1.4%	\$4,067.36	1.3%
Total Other Expenses	\$0.00	0.0%	\$0.00	0.0%
Net Profit/(Loss)	\$20,101.87	10.0%	\$137,575.79	43.3%

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