

**Profit & Loss [With Last Year]**

January 2017 To May 2017

ABN: 85 554 483 914

Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
<b>Income</b>				
Event Entry Fee Receipts				
Victorian Schools Champ'ships				
Secondary Schools Champ's	\$1,033.64	2.9%	\$2,889.35	3.3%
<b>Total Victorian Schools Champ'ships</b>	<b>\$1,033.64</b>	<b>2.9%</b>	<b>\$2,889.35</b>	<b>3.3%</b>
<b>Total Event Entry Fee Receipts</b>	<b>\$1,033.64</b>	<b>2.9%</b>	<b>\$2,889.35</b>	<b>3.3%</b>
Fees & Subscriptions				
Membership Fees	\$13,608.25	38.6%	\$10,174.47	11.5%
Magazine subscription	\$0.00	0.0%	\$2,781.86	3.1%
Club Affiliation Fees	\$3,636.35	10.3%	\$1,363.64	1.5%
<b>Total Fees &amp; Subscriptions</b>	<b>\$17,244.60</b>	<b>49.0%</b>	<b>\$14,319.97</b>	<b>16.1%</b>
Grants Received				
OA Participation Grant	\$0.00	0.0%	\$18,840.00	21.2%
Dept of Health & Human Service	\$2,020.00	5.7%	\$22,500.00	25.3%
<b>Total Grants Received</b>	<b>\$2,020.00</b>	<b>5.7%</b>	<b>\$41,340.00</b>	<b>46.6%</b>
Levies				
Event Levies	\$6,201.50	17.6%	\$9,971.12	11.2%
<b>Total Levies</b>	<b>\$6,201.50</b>	<b>17.6%</b>	<b>\$9,971.12</b>	<b>11.2%</b>
Merchandise & Map Sales				
Map Sales	\$20.00	0.1%	\$0.00	0.0%
SI Cards	\$396.36	1.1%	\$177.27	0.2%
<b>Total Merchandise &amp; Map Sales</b>	<b>\$416.36</b>	<b>1.2%</b>	<b>\$177.27</b>	<b>0.2%</b>
Promotion & Development				
School & Corporate	\$8,297.27	23.6%	\$19,921.09	22.4%
<b>Total Promotion &amp; Development</b>	<b>\$8,297.27</b>	<b>23.6%</b>	<b>\$19,921.09</b>	<b>22.4%</b>
Sundry Income				
Miscellaneous Receipts	\$0.00	0.0%	\$50.00	0.1%
State Team Uniform Sales	\$0.00	0.0%	\$136.36	0.2%
<b>Total Sundry Income</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$186.36</b>	<b>0.2%</b>
<b>Total Income</b>	<b>\$35,213.37</b>	<b>100.0%</b>	<b>\$88,805.16</b>	<b>100.0%</b>
<b>Cost of Sales</b>				
Purchases for Resale				
SI Cards - Stock depletion	\$1,047.27	3.0%	\$187.04	0.2%
<b>Total Purchases for Resale</b>	<b>\$1,047.27</b>	<b>3.0%</b>	<b>\$187.04</b>	<b>0.2%</b>
Event Costs				
ASOC costs	\$0.00	0.0%	\$2,400.00	2.7%
Maps				
Map Production	\$6,927.45	19.7%	\$6,715.77	7.6%
Map Printing	\$0.00	0.0%	\$556.36	0.6%
<b>Total Maps</b>	<b>\$6,927.45</b>	<b>19.7%</b>	<b>\$7,272.13</b>	<b>8.2%</b>
Permit Fees	\$1,377.46	3.9%	\$336.27	0.4%
Wages - Event Staff	\$0.00	0.0%	\$300.00	0.3%
Event Costs	\$0.00	0.0%	(\$1,707.97)	(1.9)%
<b>Total Event Costs</b>	<b>\$8,304.91</b>	<b>23.6%</b>	<b>\$8,600.43</b>	<b>9.7%</b>
Promotion & Development				
Junior Development				
Junior Development Wages	\$0.00	0.0%	\$5,673.45	6.4%
Junior Development Other	\$0.00	0.0%	\$68.18	0.1%
<b>Total Junior Development</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$5,741.63</b>	<b>6.5%</b>

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Printing & stationery	\$648.45	1.8%	\$121.39	0.1%
Road Signs	\$0.00	0.0%	\$429.09	0.5%
Wages - P & D Assistants	\$2,280.00	6.5%	\$2,482.50	2.8%
Wages - Sporting Schools Staff	\$3,112.50	8.8%	\$4,471.25	5.0%
MV Allow. - Sporting Schools	\$758.35	2.2%	\$582.75	0.7%
<b>Total Promotion &amp; Development</b>	<b>\$6,799.30</b>	<b>19.3%</b>	<b>\$13,828.61</b>	<b>15.6%</b>
<b>Total Cost of Sales</b>	<b>\$16,151.48</b>	<b>45.9%</b>	<b>\$22,616.08</b>	<b>25.5%</b>
<b>Gross Profit</b>	<b>\$19,061.89</b>	<b>54.1%</b>	<b>\$66,189.08</b>	<b>74.5%</b>
<b>Expenses</b>				
Audit Fees	\$2,700.00	7.7%	\$2,700.00	3.0%
Bank Fees & Charges				
Bank Account Fees	\$0.00	0.0%	\$190.50	0.2%
Credit Card Merchant Fees	\$0.00	0.0%	(\$40.00)	0.0%
Entry Charge	\$0.00	0.0%	(\$1.25)	0.0%
PayPal / POLi Fees	\$351.07	1.0%	\$206.47	0.2%
<b>Total Bank Fees &amp; Charges</b>	<b>\$351.07</b>	<b>1.0%</b>	<b>\$355.72</b>	<b>0.4%</b>
<b>Employee Costs</b>				
MV Allowances (c/km)	\$909.75	2.6%	\$1,872.69	2.1%
Employee Travel Reimbursements	\$3.64	0.0%	\$26.24	0.0%
Wages - Permanent Staff				
Wages - Administration Work	\$7,392.45	21.0%	\$14,895.00	16.8%
Wages - P&D Work	\$5,385.45	15.3%	\$5,858.70	6.6%
<b>Total Wages - Permanent Staff</b>	<b>\$12,777.90</b>	<b>36.3%</b>	<b>\$20,753.70</b>	<b>23.4%</b>
Wages - Project officer	\$5,845.00	16.6%	\$1,050.00	1.2%
Superannuation				
Compulsory Super'n (9.5%)	\$1,926.27	5.5%	\$2,831.68	3.2%
Reportable Superannuation	\$95.00	0.3%	\$380.00	0.4%
<b>Total Superannuation</b>	<b>\$2,021.27</b>	<b>5.7%</b>	<b>\$3,211.68</b>	<b>3.6%</b>
WorkCover Premiums	\$306.72	0.9%	\$129.89	0.1%
<b>Total Employee Costs</b>	<b>\$21,864.28</b>	<b>62.1%</b>	<b>\$27,044.20</b>	<b>30.5%</b>
<b>Equipment &amp; Control Cards</b>				
Control Card Printing	\$87.27	0.2%	\$3,175.00	3.6%
General Equipment	\$1,134.54	3.2%	\$617.82	0.7%
Equipment maintenance	\$147.59	0.4%	\$4,000.00	4.5%
<b>Total Equipment &amp; Control Cards</b>	<b>\$1,369.40</b>	<b>3.9%</b>	<b>\$7,792.82</b>	<b>8.8%</b>
<b>Grant Disbursement</b>				
SRV Project				
Wages - SRV Project Officers	\$612.50	1.7%	\$0.00	0.0%
Other SRV Project Costs	\$292.73	0.8%	\$2,500.00	2.8%
<b>Total SRV Project</b>	<b>\$905.23</b>	<b>2.6%</b>	<b>\$2,500.00</b>	<b>2.8%</b>
ASC Participation Project				
Other ASC Project Outgoings	\$0.00	0.0%	\$1,400.00	1.6%
<b>Total Grant Disbursement</b>	<b>\$905.23</b>	<b>2.6%</b>	<b>\$3,900.00</b>	<b>4.4%</b>
Insurance	\$541.31	1.5%	\$510.77	0.6%
Legal Fees	\$0.00	0.0%	\$98.18	0.1%
Levies Paid				
OA Event Levies	\$3,933.82	11.2%	\$7,115.18	8.0%
Other Memberships & Levies	\$508.00	1.4%	\$484.00	0.5%

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Total Levies Paid	\$4,441.82	12.6%	\$7,599.18	8.6%
Meeting & Board Reimbursements				
Light Refreshments	\$143.16	0.4%	\$370.71	0.4%
Printing & Stationery	\$0.00	0.0%	\$79.55	0.1%
Total Meeting & Board Reimbursements	\$143.16	0.4%	\$450.26	0.5%
Member Communication				
"Australian Orienteer"	\$1,393.45	4.0%	\$1,905.45	2.1%
Depreciation Cameras	\$0.00	0.0%	\$35.67	0.0%
"Orienteer Victoria"				
OV yearbook	\$5,384.00	15.3%	\$0.00	0.0%
Total "Orienteer Victoria"	\$5,384.00	15.3%	\$0.00	0.0%
Periodical Postage	\$239.14	0.7%	\$329.05	0.4%
Websites	\$5,180.34	14.7%	\$45.00	0.1%
Total Member Communication	\$12,196.93	34.6%	\$2,315.17	2.6%
Office				
Admin. Software Licences	\$977.41	2.8%	\$923.49	1.0%
Depreciation Office Equipment	\$0.00	0.0%	\$222.57	0.3%
Office Rent & Outgoings	\$1,394.60	4.0%	\$970.24	1.1%
Photocopying & faxes	\$177.71	0.5%	\$526.40	0.6%
Postage	\$66.09	0.2%	\$50.37	0.1%
Telephone & Internet	\$322.76	0.9%	\$358.04	0.4%
Other Shared Office Outgoings	\$596.30	1.7%	\$622.48	0.7%
Total Office	\$3,534.87	10.0%	\$3,673.59	4.1%
Promotion & Development				
Advertising				
Fixtures Printing	\$1,468.00	4.2%	\$4,055.18	4.6%
Online Advertising	\$0.00	0.0%	\$331.34	0.4%
Promotional Materials	\$1,480.00	4.2%	\$2,165.18	2.4%
Total Advertising	\$2,948.00	8.4%	\$6,551.70	7.4%
State Teams Training				
Coaching	\$19.20	0.1%	\$2,121.53	2.4%
Total State Teams Training	\$19.20	0.1%	\$2,121.53	2.4%
Visiting Scholars	\$2,780.00	7.9%	\$3,470.00	3.9%
Prizes & Trophies	\$801.80	2.3%	\$348.90	0.4%
Rockhopper Junior Awards	\$250.00	0.7%	\$0.00	0.0%
Team Member Subsidies				
Team Uniforms	\$1,174.05	3.3%	\$0.00	0.0%
Travel - JWOC	\$750.00	2.1%	\$1,431.82	1.6%
Travel - National Events	\$1,093.64	3.1%	\$0.00	0.0%
Total Team Member Subsidies	\$3,017.69	8.6%	\$1,431.82	1.6%
Total Promotion & Development	\$9,816.69	27.9%	\$13,923.95	15.7%
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$0.00	0.0%	\$492.66	0.6%
Total SportIdent Systems & Equipment	\$0.00	0.0%	\$492.66	0.6%
Total Expenses	\$57,864.76	164.3%	\$70,856.50	79.8%
Operating Profit	(\$38,802.87)	(110.2)%	(\$4,667.42)	(5.3)%
Other Income				
Interest Income	\$504.65	1.4%	\$952.31	1.1%

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	This Year	% of Sales	Last Year	LY % of Sales
Sale of Equipment	\$745.45	2.1%	\$0.00	0.0%
Total Other Income	\$1,250.10	3.6%	\$952.31	1.1%
Total Other Expenses	\$0.00	0.0%	\$0.00	0.0%
Net Profit/(Loss)	(\$37,552.77)	(106.6)%	(\$3,715.11)	(4.2)%

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