

Profit & Loss [With Last Year]

January 2015 To December 2015

ABN: 85 554 483 914
Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
Income				
Event Entry Fee Receipts				
Major Events & Carnivals				
Aus Champs carnival	\$124,280.36	27.0%	\$0.00	0.0%
Aust Secondary Schools Champ's	\$114,829.90	24.9%	\$0.00	0.0%
Australian MTBO Champ's	\$25,638.81	5.6%	\$0.00	0.0%
Total Major Events & Carnivals	\$264,749.07	57.4%	\$0.00	0.0%
Victorian Schools Champ'ships				
Primary Schools Champ's	\$9,366.71	2.0%	\$9,005.87	4.5%
Secondary Schools Champ's	\$3,473.18	0.8%	\$3,495.46	1.7%
Schools MTBO Championships	\$1,887.28	0.4%	\$800.46	0.4%
Total Victorian Schools Champ'ships	\$14,727.17	3.2%	\$13,301.79	6.6%
Total Event Entry Fee Receipts	\$279,476.24	60.6%	\$13,301.79	6.6%
Fees & Subscriptions				
Membership Fees	\$14,415.50	3.1%	\$21,069.84	10.5%
Magazine subscription	\$5,362.77	1.2%	\$1,281.79	0.6%
Club Affiliation Fees	\$909.10	0.2%	\$6,618.18	3.3%
Total Fees & Subscriptions	\$20,687.37	4.5%	\$28,969.81	14.5%
Grants Received				
OA Participation Grant	\$0.00	0.0%	\$17,500.00	8.7%
Sporting Schools	\$14,537.50	3.2%	\$0.00	0.0%
Dep't of State Dev't - General	\$16,000.00	3.5%	\$0.00	0.0%
Dept of Health & Human Service	\$4,000.00	0.9%	\$0.00	0.0%
Dept of Planning & Comm Devel	\$16,000.00	3.5%	\$40,000.00	20.0%
Total Grants Received	\$50,537.50	11.0%	\$57,500.00	28.7%
Levies				
Event Levies	\$52,417.08	11.4%	\$52,399.64	26.2%
Total Levies	\$52,417.08	11.4%	\$52,399.64	26.2%
Merchandise & Map Sales				
Map Sales	\$182.73	0.0%	\$222.73	0.1%
Road signs, controls	\$63.64	0.0%	\$0.00	0.0%
SI Cards	\$1,286.37	0.3%	\$1,554.55	0.8%
Finger Bands	\$2.73	0.0%	\$5.45	0.0%
Total Merchandise & Map Sales	\$1,535.47	0.3%	\$1,782.73	0.9%
Promotion & Development				
Talent Identification Camp	\$6,978.13	1.5%	\$0.00	0.0%
School & Corporate	\$46,873.69	10.2%	\$45,877.11	22.9%
Sporting Schools	\$808.87	0.2%	\$0.00	0.0%
NOL competition	\$1,500.00	0.3%	\$0.00	0.0%
Total Promotion & Development	\$56,160.69	12.2%	\$45,877.11	22.9%
Sundry Income				
Hire of Equipment	\$97.27	0.0%	\$0.00	0.0%
Miscellaneous Receipts	\$0.00	0.0%	\$348.81	0.2%
State Team Uniform Sales	\$156.00	0.0%	\$50.00	0.0%
Total Sundry Income	\$253.27	0.1%	\$398.81	0.2%
Total Income	\$461,067.62	100.0%	\$200,229.89	100.0%
Cost of Sales				
Purchases for Resale				
SI Cards - Stock depletion	\$1,471.99	0.3%	\$1,492.56	0.7%

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Total Purchases for Resale	\$1,471.99	0.3%	\$1,492.56	0.7%
Event Costs				
Event Entry Refunds	\$20.00	0.0%	\$0.00	0.0%
ASOC costs	\$101,050.28	21.9%	\$0.00	0.0%
Maps				
Map Production	\$19,822.63	4.3%	\$9,436.37	4.7%
Map Printing	\$6,153.79	1.3%	\$3,345.64	1.7%
Total Maps	\$25,976.42	5.6%	\$12,782.01	6.4%
Permit Fees	\$6,094.47	1.3%	\$5,282.90	2.6%
Travel	\$61.09	0.0%	\$159.55	0.1%
Wages - Event Staff	\$492.00	0.1%	\$1,512.00	0.8%
Club distribution	\$1,331.15	0.3%	\$0.00	0.0%
Event Costs	\$77,878.39	16.9%	\$3,729.15	1.9%
Total Event Costs	\$212,903.80	46.2%	\$23,465.61	11.7%
Promotion & Development				
Light refreshments - P&D	\$10.59	0.0%	\$0.00	0.0%
Phone	\$0.00	0.0%	\$43.57	0.0%
Postage P&D	\$93.44	0.0%	\$212.65	0.1%
Printing & stationery	\$982.55	0.2%	\$1,428.10	0.7%
Subcontracts - P & D	\$0.00	0.0%	\$941.36	0.5%
Wages - P & D Assistants	\$8,928.64	1.9%	\$7,260.09	3.6%
Wages - Sporting Schools Staff	\$6,802.25	1.5%	\$0.00	0.0%
MV Allow. - Sporting Schools	\$1,140.30	0.2%	\$0.00	0.0%
Sporting Schools - expenses	\$1,681.26	0.4%	\$0.00	0.0%
Total Promotion & Development	\$19,639.03	4.3%	\$9,885.77	4.9%
Training Courses				
Trainer Fees	\$109.09	0.0%	\$0.00	0.0%
Total Training Courses	\$109.09	0.0%	\$0.00	0.0%
Total Cost of Sales	\$234,123.91	50.8%	\$34,843.94	17.4%
Gross Profit	\$226,943.71	49.2%	\$165,385.95	82.6%
Expenses				
Audit Fees	\$1,945.45	0.4%	\$1,900.00	0.9%
Bank Fees & Charges				
Bank Account Fees	\$250.23	0.1%	\$382.25	0.2%
Lodgement Fees	\$93.00	0.0%	\$0.00	0.0%
Credit Card Merchant Fees	\$60.00	0.0%	\$20.00	0.0%
PayPal / POLi Fees	\$4,504.83	1.0%	\$340.41	0.2%
Total Bank Fees & Charges	\$4,908.06	1.1%	\$742.66	0.4%
Employee Costs				
MV Allowances (c/km)	\$7,767.05	1.7%	\$7,057.43	3.5%
Employee Travel Reimbursements	\$37.47	0.0%	\$66.13	0.0%
Wages - Permanent Staff				
Wages - Administration Work	\$43,577.10	9.5%	\$36,262.75	18.1%
Wages - P&D Work	\$12,330.50	2.7%	\$14,174.30	7.1%
Total Wages - Permanent Staff	\$55,907.60	12.1%	\$50,437.05	25.2%
Wages - Admin. Casuals	\$4,726.15	1.0%	\$8,274.60	4.1%
Superannuation				
Compulsory Super'n (9.5%)	\$6,683.72	1.4%	\$6,539.02	3.3%
Reportable Superannuation	\$950.00	0.2%	\$953.24	0.5%

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Total Superannuation	\$7,633.72	1.7%	\$7,492.26	3.7%
WorkCover Premiums	\$1,057.07	0.2%	\$788.20	0.4%
Other Employer Expenses	\$141.82	0.0%	\$0.00	0.0%
Total Employee Costs	\$77,270.88	16.8%	\$74,115.67	37.0%
Equipment & Control Cards				
Control Card Printing	\$1,953.00	0.4%	\$3,442.37	1.7%
General Equipment	\$6,805.12	1.5%	\$333.83	0.2%
Equipment maintenance	\$0.00	0.0%	\$352.21	0.2%
SI Trailer Running				
Trailer Registration	\$55.50	0.0%	\$54.00	0.0%
Total SI Trailer Running	\$55.50	0.0%	\$54.00	0.0%
Total Equipment & Control Cards	\$8,813.62	1.9%	\$4,182.41	2.1%
Grant Disbursement				
SRV Project				
Other SRV Project Costs	\$4,859.02	1.1%	\$90.00	0.0%
Total SRV Project	\$4,859.02	1.1%	\$90.00	0.0%
ASC Participation Project				
Project Management	\$3,000.00	0.7%	\$3,000.00	1.5%
other project costs	\$5,398.55	1.2%	\$60.00	0.0%
Total Grant Disbursement	\$13,257.57	2.9%	\$3,150.00	1.6%
Insurance	\$3,062.65	0.7%	\$3,745.23	1.9%
Levies Paid				
OA Affiliation Fees	\$17,215.45	3.7%	\$19,561.82	9.8%
OA Event Levies	\$32,340.60	7.0%	\$9,138.32	4.6%
Other Memberships & Levies	\$805.45	0.2%	\$605.36	0.3%
Total Levies Paid	\$50,361.50	10.9%	\$29,305.50	14.6%
Meeting & Board Reimbursements				
Light Refreshments	\$562.03	0.1%	\$595.94	0.3%
Printing & Stationery	\$919.25	0.2%	\$116.39	0.1%
Total Meeting & Board Reimbursements	\$1,481.28	0.3%	\$712.33	0.4%
Member Communication				
"Australian Orienteer"	\$7,335.99	1.6%	\$7,449.33	3.7%
Depreciation Cameras	\$0.00	0.0%	\$143.00	0.1%
"Orienteer Victoria"				
OV Printing	\$0.00	0.0%	\$663.36	0.3%
OV yearbook	\$4,984.83	1.1%	\$3,024.00	1.5%
Total "Orienteer Victoria"	\$4,984.83	1.1%	\$3,687.36	1.8%
Periodical Postage	\$1,131.58	0.2%	\$1,511.45	0.8%
Websites	\$1,445.68	0.3%	\$510.91	0.3%
Total Member Communication	\$14,898.08	3.2%	\$13,302.05	6.6%
Office				
Computer/Software Maintenance	\$93.56	0.0%	\$1,196.30	0.6%
Depreciation Office Equipment	\$0.00	0.0%	\$459.91	0.2%
Office Rent & Outgoings	\$601.56	0.1%	\$2,935.02	1.5%
Photocopying & faxes	\$291.28	0.1%	\$508.10	0.3%
Postage	\$137.68	0.0%	\$152.81	0.1%
Stationery & Computer Supplies	\$214.06	0.0%	\$148.50	0.1%
Telephone & Internet	\$722.17	0.2%	\$625.68	0.3%
Other Shared Office Outgoings	\$1,609.34	0.3%	\$2,550.00	1.3%
Total Office	\$3,669.65	0.8%	\$8,576.32	4.3%

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	This Year	% of Sales	Last Year	LY % of Sales
Promotion & Development				
Advertising				
Fixtures Printing	\$6,008.46	1.3%	\$3,418.64	1.7%
Promotional Materials	\$2,003.07	0.4%	\$4,270.92	2.1%
Total Advertising	\$8,011.53	1.7%	\$7,689.56	3.8%
State Teams Training				
Coaching	\$1,738.47	0.4%	\$0.00	0.0%
Junior Training	\$7,544.18	1.6%	\$0.00	0.0%
Total State Teams Training	\$9,282.65	2.0%	\$0.00	0.0%
School Team	\$1,386.09	0.3%	\$3,827.76	1.9%
visiting scholars	\$808.00	0.2%	\$0.00	0.0%
Prizes & Trophies [non-event]	\$2,978.58	0.6%	\$1,339.69	0.7%
Rockhopper Junior Awards	\$0.00	0.0%	\$1,000.00	0.5%
Team Member Subsidies				
Team Uniforms	\$869.34	0.2%	\$3,026.94	1.5%
Travel - JWOC	\$2,250.00	0.5%	\$2,113.64	1.1%
Travel - MTBO WOC	\$0.00	0.0%	\$2,250.00	1.1%
Travel - National Events	\$1,568.26	0.3%	\$0.00	0.0%
Travel - WOC	\$1,500.00	0.3%	\$1,500.00	0.7%
Total Team Member Subsidies	\$6,187.60	1.3%	\$8,890.58	4.4%
Total Promotion & Development	\$28,654.45	6.2%	\$22,747.59	11.4%
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$0.00	0.0%	\$1,930.00	1.0%
SI Equipment Replacements	\$2,182.73	0.5%	\$413.52	0.2%
SI Control Upgrades & Repairs	\$0.00	0.0%	\$11.85	0.0%
Software License Fees	\$829.86	0.2%	\$593.54	0.3%
Total SportIdent Systems & Equipment	\$3,012.59	0.7%	\$2,948.91	1.5%
Total Expenses	\$211,335.78	45.8%	\$165,428.67	82.6%
Operating Profit	\$15,607.93	3.4%	(\$42.72)	0.0%
Other Income				
Interest Income	\$1,957.31	0.4%	\$7,338.80	3.7%
Total Other Income	\$1,957.31	0.4%	\$7,338.80	3.7%
Other Expenses				
Overpayments to clubs in PYs	\$0.00	0.0%	\$2,386.48	1.2%
Development Fund transfer	\$0.00	0.0%	(\$7,654.70)	(3.8)%
P&L Suspense Account	(\$70.00)	0.0%	\$0.00	0.0%
Total Other Expenses	(\$70.00)	0.0%	(\$5,268.22)	(2.6)%
Net Profit/(Loss)	\$17,635.24	3.8%	\$12,564.30	6.3%

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