

**Profit & Loss [With Last Year]**

January 2015 To February 2015

ABN: 85 554 483 914  
Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
<b>Income</b>				
Fees & Subscriptions				
Membership Fees	\$7,601.89	27.9%	\$11,794.43	31.2%
Magazine subscription	\$3,254.52	11.9%	\$0.00	0.0%
Club Affiliation Fees	\$636.37	2.3%	\$6,618.18	17.5%
<b>Total Fees &amp; Subscriptions</b>	<b>\$11,492.78</b>	<b>42.1%</b>	<b>\$18,412.61</b>	<b>48.7%</b>
Grants Received				
Dept of Planning & Comm Devel	\$12,000.00	44.0%	\$16,000.00	42.3%
<b>Total Grants Received</b>	<b>\$12,000.00</b>	<b>44.0%</b>	<b>\$16,000.00</b>	<b>42.3%</b>
Levies				
Event Levies	\$1,459.18	5.4%	\$562.45	1.5%
<b>Total Levies</b>	<b>\$1,459.18</b>	<b>5.4%</b>	<b>\$562.45</b>	<b>1.5%</b>
Merchandise & Map Sales				
Map Sales	\$0.00	0.0%	\$159.09	0.4%
<b>Total Merchandise &amp; Map Sales</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$159.09</b>	<b>0.4%</b>
Promotion & Development				
School & Corporate	\$2,321.77	8.5%	\$2,674.36	7.1%
<b>Total Promotion &amp; Development</b>	<b>\$2,321.77</b>	<b>8.5%</b>	<b>\$2,674.36</b>	<b>7.1%</b>
<b>Total Income</b>	<b>\$27,273.73</b>	<b>100.0%</b>	<b>\$37,808.51</b>	<b>100.0%</b>
<b>Cost of Sales</b>				
Event Costs				
Maps				
Map Production	\$2,000.00	7.3%	\$0.00	0.0%
Map Printing	\$3,011.45	11.0%	\$119.09	0.3%
<b>Total Maps</b>	<b>\$5,011.45</b>	<b>18.4%</b>	<b>\$119.09</b>	<b>0.3%</b>
Permit Fees	\$109.10	0.4%	\$0.00	0.0%
Event Costs	\$117.86	0.4%	\$0.00	0.0%
<b>Total Event Costs</b>	<b>\$5,238.41</b>	<b>19.2%</b>	<b>\$119.09</b>	<b>0.3%</b>
Promotion & Development				
Printing & stationery	\$22.73	0.1%	\$769.16	2.0%
<b>Total Promotion &amp; Development</b>	<b>\$22.73</b>	<b>0.1%</b>	<b>\$769.16</b>	<b>2.0%</b>
Training Courses				
Trainer Fees	\$109.09	0.4%	\$0.00	0.0%
<b>Total Training Courses</b>	<b>\$109.09</b>	<b>0.4%</b>	<b>\$0.00</b>	<b>0.0%</b>
<b>Total Cost of Sales</b>	<b>\$5,370.23</b>	<b>19.7%</b>	<b>\$888.25</b>	<b>2.3%</b>
<b>Gross Profit</b>	<b>\$21,903.50</b>	<b>80.3%</b>	<b>\$36,920.26</b>	<b>97.7%</b>
<b>Expenses</b>				
Bank Fees & Charges				
Bank Account Fees	\$54.25	0.2%	\$71.50	0.2%
PayPal / POLi Fees	\$180.46	0.7%	\$210.03	0.6%
<b>Total Bank Fees &amp; Charges</b>	<b>\$234.71</b>	<b>0.9%</b>	<b>\$281.53</b>	<b>0.7%</b>
Employee Costs				
Employee Travel Allowances	\$167.89	0.6%	\$0.00	0.0%
Employee Travel Reimbursements	\$9.09	0.0%	\$0.00	0.0%
Wages - Permanent Staff				
Wages - Administration Work	\$1,695.20	6.2%	\$1,218.75	3.2%
<b>Total Wages - Permanent Staff</b>	<b>\$1,695.20</b>	<b>6.2%</b>	<b>\$1,218.75</b>	<b>3.2%</b>

This report includes Year-End Adjustments.

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Wages - Admin. Casuals	\$851.00	3.1%	\$1,281.00	3.4%
Superannuation				
Compulsory Super'n (9.5%)	\$240.74	0.9%	\$231.22	0.6%
<b>Total Superannuation</b>	<b>\$240.74</b>	<b>0.9%</b>	<b>\$231.22</b>	<b>0.6%</b>
<b>Total Employee Costs</b>	<b>\$2,963.92</b>	<b>10.9%</b>	<b>\$2,730.97</b>	<b>7.2%</b>
Equipment & Control Cards				
Control Card Printing	\$1,293.00	4.7%	\$0.00	0.0%
General Equipment	\$1,314.78	4.8%	\$0.00	0.0%
Equipment maintenance	\$0.00	0.0%	\$70.00	0.2%
<b>Total Equipment &amp; Control Cards</b>	<b>\$2,607.78</b>	<b>9.6%</b>	<b>\$70.00</b>	<b>0.2%</b>
Grant Disbursement				
ASC Participation Project				
Project Management	\$3,000.00	11.0%	\$1,500.00	4.0%
<b>Total Grant Disbursement</b>	<b>\$3,000.00</b>	<b>11.0%</b>	<b>\$1,500.00</b>	<b>4.0%</b>
Insurance	\$1,484.47	5.4%	\$1,447.05	3.8%
Levies Paid				
OA Event Levies	\$0.00	0.0%	\$4,039.27	10.7%
Other Memberships & Levies	\$440.00	1.6%	\$0.00	0.0%
<b>Total Levies Paid</b>	<b>\$440.00</b>	<b>1.6%</b>	<b>\$4,039.27</b>	<b>10.7%</b>
Meeting & Board Reimbursements				
Light Refreshments	\$36.36	0.1%	\$54.94	0.1%
Printing & Stationery	\$345.73	1.3%	\$29.50	0.1%
<b>Total Meeting &amp; Board Reimbursemer</b>	<b>\$382.09</b>	<b>1.4%</b>	<b>\$84.44</b>	<b>0.2%</b>
Member Communication				
Depreciation Cameras	\$0.00	0.0%	\$23.20	0.1%
Periodical Postage	\$332.87	1.2%	\$299.83	0.8%
Websites	\$20.45	0.1%	\$0.00	0.0%
<b>Total Member Communication</b>	<b>\$353.32</b>	<b>1.3%</b>	<b>\$323.03</b>	<b>0.9%</b>
Office				
Computer/Software Maintenance	\$0.00	0.0%	\$450.90	1.2%
Depreciation Office Equipment	\$0.00	0.0%	\$62.53	0.2%
Office Rent & Outgoings	-\$1,630.00	(6.0)%	\$266.82	0.7%
Postage	\$23.64	0.1%	\$22.73	0.1%
Telephone & Internet	\$101.49	0.4%	\$97.33	0.3%
Other Shared Office Outgoings	\$260.00	1.0%	\$290.00	0.8%
<b>Total Office</b>	<b>-\$1,244.87</b>	<b>(4.6)%</b>	<b>\$1,190.31</b>	<b>3.1%</b>
Promotion & Development				
Advertising				
Fixtures Printing	\$1,921.82	7.0%	\$0.00	0.0%
Promotional Materials	\$0.00	0.0%	\$2,281.64	6.0%
<b>Total Advertising</b>	<b>\$1,921.82</b>	<b>7.0%</b>	<b>\$2,281.64</b>	<b>6.0%</b>
<b>Total Promotion &amp; Development</b>	<b>\$1,921.82</b>	<b>7.0%</b>	<b>\$2,281.64</b>	<b>6.0%</b>
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$0.00	0.0%	\$259.49	0.7%
SI Control Upgrades & Repairs	\$0.00	0.0%	\$11.85	0.0%
<b>Total SportIdent Systems &amp; Equipmen</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$271.34</b>	<b>0.7%</b>
<b>Total Expenses</b>	<b>\$12,143.24</b>	<b>44.5%</b>	<b>\$14,219.58</b>	<b>37.6%</b>
<b>Operating Profit</b>	<b>\$9,760.26</b>	<b>35.8%</b>	<b>\$22,700.68</b>	<b>60.0%</b>

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	<b>This Year</b>	<b>% of Sales</b>	<b>Last Year</b>	<b>LY % of Sales</b>
Other Income				
Interest Income	\$0.00	0.0%	\$1,087.88	2.9%
<b>Total Other Income</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$1,087.88</b>	<b>2.9%</b>
Other Expenses				
Overpayments to clubs in PYs	\$0.00	0.0%	\$2,386.48	6.3%
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$2,386.48</b>	<b>6.3%</b>
<b>Net Profit/(Loss)</b>	<b>\$9,760.26</b>	<b>35.8%</b>	<b>\$21,402.08</b>	<b>56.6%</b>

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