

Profit & Loss [With Last Year]

January 2016 To June 2016

ABN: 85 554 483 914

Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
Income				
Event Entry Fee Receipts				
Major Events & Carnivals				
Aus Champs carnival	\$0.00	0.0%	\$47,970.92	41.6%
Australian MTBO Champ's	\$0.00	0.0%	\$1,877.28	1.6%
Total Major Events & Carnivals	\$0.00	0.0%	\$49,848.20	43.3%
Victorian Schools Champ'ships				
Secondary Schools Champ's	\$2,889.35	1.7%	\$3,473.18	3.0%
Total Victorian Schools Champ'ships	\$2,889.35	1.7%	\$3,473.18	3.0%
Total Event Entry Fee Receipts	\$2,889.35	1.7%	\$53,321.38	46.3%
Fees & Subscriptions				
Membership Fees	\$10,204.47	5.9%	\$9,856.45	8.6%
Magazine subscription	\$2,863.68	1.7%	\$3,759.07	3.3%
Club Affiliation Fees	\$1,363.64	0.8%	\$818.19	0.7%
Total Fees & Subscriptions	\$14,431.79	8.4%	\$14,433.71	12.5%
Grants Received				
OA Participation Grant	\$18,840.00	10.9%	\$0.00	0.0%
ASC grant	\$19,765.45	11.4%	\$0.00	0.0%
Dept of Health & Human Service	\$53,000.00	30.7%	\$0.00	0.0%
Dept of Planning & Comm Devel	\$0.00	0.0%	\$16,000.00	13.9%
Total Grants Received	\$91,605.45	53.0%	\$16,000.00	13.9%
Levies				
Event Levies	\$30,118.83	17.4%	\$10,659.04	9.2%
Total Levies	\$30,118.83	17.4%	\$10,659.04	9.2%
Merchandise & Map Sales				
Map Sales	\$0.00	0.0%	\$113.64	0.1%
SI Cards	\$411.82	0.2%	\$793.64	0.7%
Finger Bands	\$0.00	0.0%	\$2.73	0.0%
Total Merchandise & Map Sales	\$411.82	0.2%	\$910.01	0.8%
Promotion & Development				
Talent Identification Camp	\$0.00	0.0%	\$2,699.98	2.3%
School & Corporate	\$33,079.68	19.2%	\$16,477.71	14.3%
NOL competition	\$0.00	0.0%	\$750.00	0.7%
Total Promotion & Development	\$33,079.68	19.2%	\$19,927.69	17.3%
Sundry Income				
Miscellaneous Receipts	\$50.00	0.0%	\$0.00	0.0%
State Team Uniform Sales	\$136.36	0.1%	\$0.00	0.0%
Total Sundry Income	\$186.36	0.1%	\$0.00	0.0%
Total Income	\$172,723.28	100.0%	\$115,251.83	100.0%
Cost of Sales				
Purchases for Resale				
SI Cards - Stock depletion	\$187.04	0.1%	\$758.35	0.7%
Total Purchases for Resale	\$187.04	0.1%	\$758.35	0.7%
Event Costs				
Event Entry Refunds	\$0.00	0.0%	\$20.00	0.0%
ASOC costs	\$2,400.00	1.4%	\$0.00	0.0%
Maps				
Map Production	\$7,737.27	4.5%	\$2,900.00	2.5%
Map Printing	\$556.36	0.3%	\$3,334.55	2.9%

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Total Maps	\$8,293.63	4.8%	\$6,234.55	5.4%
Permit Fees	\$336.27	0.2%	\$292.56	0.3%
Wages - Event Staff	\$300.00	0.2%	\$252.00	0.2%
Event Costs	(\$1,707.97)	(1.0)%	\$1,295.50	1.1%
Total Event Costs	\$9,621.93	5.6%	\$8,094.61	7.0%
Promotion & Development				
Junior Development				
Junior Development Wages	\$7,910.95	4.6%	\$0.00	0.0%
Junior Development Other	\$68.18	0.0%	\$0.00	0.0%
Total Junior Development	\$7,979.13	4.6%	\$0.00	0.0%
Light refreshments - P&D	\$0.00	0.0%	\$10.59	0.0%
Postage P&D	\$78.18	0.0%	\$42.63	0.0%
Printing & stationery	\$200.25	0.1%	\$333.72	0.3%
Road Signs	\$429.09	0.2%	\$0.00	0.0%
Wages - P & D Assistants	\$5,002.50	2.9%	\$4,555.64	4.0%
Wages - Sporting Schools Staff	\$6,918.75	4.0%	\$1,091.25	0.9%
MV Allow. - Sporting Schools	\$1,159.65	0.7%	\$338.40	0.3%
Sporting Schools - expenses	\$0.00	0.0%	\$1,295.58	1.1%
Total Promotion & Development	\$21,767.55	12.6%	\$7,667.81	6.7%
Training Courses				
Trainer Fees	\$0.00	0.0%	\$109.09	0.1%
Total Training Courses	\$0.00	0.0%	\$109.09	0.1%
Total Cost of Sales	\$31,576.52	18.3%	\$16,629.86	14.4%
Gross Profit	\$141,146.76	81.7%	\$98,621.97	85.6%
Expenses				
Audit Fees	\$2,700.00	1.6%	\$1,945.45	1.7%
Bank Fees & Charges				
Bank Account Fees	\$190.50	0.1%	\$140.23	0.1%
Lodgement Fees	\$108.80	0.1%	\$53.00	0.0%
Entry Charge	(\$1.25)	0.0%	\$0.00	0.0%
PayPal / POLi Fees	\$217.44	0.1%	\$2,024.48	1.8%
Total Bank Fees & Charges	\$475.49	0.3%	\$2,257.71	2.0%
Employee Costs				
MV Allowances (c/km)	\$3,204.93	1.9%	\$2,648.28	2.3%
Employee Travel Reimbursements	\$30.78	0.0%	\$18.65	0.0%
Wages - Permanent Staff				
Wages - Administration Work	\$22,441.80	13.0%	\$20,440.20	17.7%
Wages - P&D Work	\$8,341.20	4.8%	\$5,346.40	4.6%
Total Wages - Permanent Staff	\$30,783.00	17.8%	\$25,786.60	22.4%
Wages - Admin. Casuals	\$1,050.00	0.6%	\$2,333.65	2.0%
Superannuation				
Compulsory Super'n (9.5%)	\$4,451.20	2.6%	\$2,725.58	2.4%
Reportable Superannuation	\$380.00	0.2%	\$570.00	0.5%
Total Superannuation	\$4,831.20	2.8%	\$3,295.58	2.9%
WorkCover Premiums	\$129.89	0.1%	\$223.87	0.2%
Other Employer Expenses	\$0.00	0.0%	\$141.82	0.1%
Total Employee Costs	\$40,029.80	23.2%	\$34,448.45	29.9%
Equipment & Control Cards				

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Control Card Printing	\$3,395.00	2.0%	\$1,293.00	1.1%
General Equipment	\$824.08	0.5%	\$1,526.75	1.3%
Equipment maintenance	\$4,000.00	2.3%	\$0.00	0.0%
SI Trailer Running				
Trailer Registration	\$56.90	0.0%	\$55.50	0.0%
Total SI Trailer Running	\$56.90	0.0%	\$55.50	0.0%
Total Equipment & Control Cards	\$8,275.98	4.8%	\$2,875.25	2.5%
Grant Disbursement				
SRV Project				
Other SRV Project Costs	\$2,740.91	1.6%	\$261.82	0.2%
Total SRV Project	\$2,740.91	1.6%	\$261.82	0.2%
ASC Participation Project				
Project Management	\$0.00	0.0%	\$3,000.00	2.6%
Other ASC Project Outgoings	\$1,400.00	0.8%	\$5,000.00	4.3%
Total Grant Disbursement	\$4,140.91	2.4%	\$8,261.82	7.2%
Insurance	\$510.77	0.3%	\$1,484.47	1.3%
Legal Fees	\$98.18	0.1%	\$0.00	0.0%
Levies Paid				
OA Event Levies	\$7,115.18	4.1%	\$4,316.00	3.7%
Other Memberships & Levies	\$484.00	0.3%	\$440.00	0.4%
Total Levies Paid	\$7,599.18	4.4%	\$4,756.00	4.1%
Meeting & Board Reimbursements				
Light Refreshments	\$435.72	0.3%	\$245.49	0.2%
Printing & Stationery	\$79.55	0.0%	\$345.73	0.3%
Total Meeting & Board Reimbursements	\$515.27	0.3%	\$591.22	0.5%
Member Communication				
"Australian Orienteer"	\$3,810.90	2.2%	\$3,810.90	3.3%
Depreciation Cameras	\$35.67	0.0%	\$0.00	0.0%
"Orienteer Victoria"				
OV yearbook	\$0.00	0.0%	\$477.83	0.4%
Total "Orienteer Victoria"	\$0.00	0.0%	\$477.83	0.4%
Periodical Postage	\$876.56	0.5%	\$637.55	0.6%
Websites	\$45.00	0.0%	\$1,445.68	1.3%
Total Member Communication	\$4,768.13	2.8%	\$6,371.96	5.5%
Office				
Admin. Software Licences	\$948.44	0.5%	\$763.64	0.7%
Depreciation Office Equipment	\$222.57	0.1%	\$0.00	0.0%
Office Rent & Outgoings	\$970.24	0.6%	(\$611.24)	(0.5)%
Photocopying & faxes	\$526.40	0.3%	\$0.00	0.0%
Postage	\$59.46	0.0%	\$33.19	0.0%
Stationery & Computer Supplies	\$0.00	0.0%	\$120.12	0.1%
Telephone & Internet	\$421.68	0.2%	\$318.35	0.3%
Other Shared Office Outgoings	\$622.48	0.4%	\$831.24	0.7%
Total Office	\$3,771.27	2.2%	\$1,455.30	1.3%
Promotion & Development				
Advertising				
Fixtures Printing	\$4,055.18	2.3%	\$3,703.46	3.2%
Online Advertising	\$331.34	0.2%	\$0.00	0.0%
Promotional Materials	\$2,318.73	1.3%	\$199.63	0.2%
Total Advertising	\$6,705.25	3.9%	\$3,903.09	3.4%

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State Teams Training				
Coaching	\$2,121.53	1.2%	\$156.36	0.1%
Junior Training	\$0.00	0.0%	\$500.00	0.4%
Total State Teams Training	\$2,121.53	1.2%	\$656.36	0.6%
Visiting Scholars	\$3,470.00	2.0%	\$0.00	0.0%
Prizes & Trophies	\$442.54	0.3%	\$337.73	0.3%
Team Member Subsidies				
Travel - JWOC	\$2,931.82	1.7%	\$2,250.00	2.0%
Travel - National Events	\$1,700.00	1.0%	\$1,568.26	1.4%
Travel - WOC	\$1,500.00	0.9%	\$0.00	0.0%
Total Team Member Subsidies	\$6,131.82	3.6%	\$3,818.26	3.3%
Total Promotion & Development	\$18,871.14	10.9%	\$8,715.44	7.6%
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$492.66	0.3%	\$0.00	0.0%
SI Equipment Replacements	\$0.00	0.0%	\$70.94	0.1%
Total SportIdent Systems & Equipment	\$492.66	0.3%	\$70.94	0.1%
Total Expenses	\$92,248.78	53.4%	\$73,234.01	63.5%
Operating Profit	\$48,897.98	28.3%	\$25,387.96	22.0%
Other Income				
Interest Income	\$607.89	0.4%	\$3,300.30	2.9%
Total Other Income	\$607.89	0.4%	\$3,300.30	2.9%
Total Other Expenses	\$0.00	0.0%	\$0.00	0.0%
Net Profit/(Loss)	\$49,505.87	28.7%	\$28,688.26	24.9%

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