

Profit & Loss [With Last Year]

January 2015 To August 2015

ABN: 85 554 483 914
Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
Income				
Event Entry Fee Receipts				
Major Events & Carnivals				
Aus Champs carnival	\$91,701.23	42.1%	\$0.00	0.0%
Australian MTBO Champ's	\$4,003.32	1.8%	\$0.00	0.0%
Total Major Events & Carnivals	\$95,704.55	44.0%	\$0.00	0.0%
Victorian Schools Champ'ships				
Secondary Schools Champ's	\$3,473.18	1.6%	\$3,495.46	2.8%
Schools MTBO Championships	\$1,641.83	0.8%	\$800.46	0.6%
Total Victorian Schools Champ'ships	\$5,115.01	2.4%	\$4,295.92	3.4%
Total Event Entry Fee Receipts	\$100,819.56	46.3%	\$4,295.92	3.4%
Fees & Subscriptions				
Membership Fees	\$10,040.99	4.6%	\$18,785.26	14.9%
Magazine subscription	\$3,772.70	1.7%	\$0.00	0.0%
Club Affiliation Fees	\$818.19	0.4%	\$6,618.18	5.2%
Total Fees & Subscriptions	\$14,631.88	6.7%	\$25,403.44	20.1%
Grants Received				
OA Participation Grant	\$0.00	0.0%	\$17,500.00	13.9%
Sporting Schools	\$13,700.00	6.3%	\$0.00	0.0%
Dep't of State Dev't - General	\$16,000.00	7.4%	\$0.00	0.0%
Dept of Planning & Comm Devel	\$16,000.00	7.4%	\$16,000.00	12.7%
Total Grants Received	\$45,700.00	21.0%	\$33,500.00	26.5%
Levies				
Event Levies	\$30,228.10	13.9%	\$32,323.38	25.6%
Total Levies	\$30,228.10	13.9%	\$32,323.38	25.6%
Merchandise & Map Sales				
Map Sales	\$113.64	0.1%	\$222.73	0.2%
SI Cards	\$793.64	0.4%	\$722.73	0.6%
Finger Bands	\$2.73	0.0%	\$2.73	0.0%
Total Merchandise & Map Sales	\$910.01	0.4%	\$948.19	0.8%
Promotion & Development				
Talent Identification Camp	\$2,890.88	1.3%	\$0.00	0.0%
School & Corporate	\$21,310.68	9.8%	\$29,719.44	23.5%
Sporting Schools	\$367.55	0.2%	\$0.00	0.0%
NOL competition	\$750.00	0.3%	\$0.00	0.0%
Total Promotion & Development	\$25,319.11	11.6%	\$29,719.44	23.5%
Sundry Income				
State Team Uniform Sales	\$0.00	0.0%	\$50.00	0.0%
Total Sundry Income	\$0.00	0.0%	\$50.00	0.0%
Total Income	\$217,608.66	100.0%	\$126,240.37	100.0%
Cost of Sales				
Purchases for Resale				
SI Cards - Stock depletion	\$758.35	0.3%	\$668.13	0.5%
Total Purchases for Resale	\$758.35	0.3%	\$668.13	0.5%
Event Costs				
Event Entry Refunds	\$20.00	0.0%	\$0.00	0.0%
ASOC costs	\$5,297.18	2.4%	\$0.00	0.0%
Maps				
Map Production	\$2,900.00	1.3%	\$1,172.73	0.9%

This report includes Year-End Adjustments.

Profit & Loss [With Last Year]

January 2015 To August 2015

ABN: 85 554 483 914
Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
Map Printing	\$3,469.55	1.6%	\$1,882.72	1.5%
Total Maps	\$6,369.55	2.9%	\$3,055.45	2.4%
Permit Fees	\$5,105.29	2.3%	\$5,064.72	4.0%
Travel	\$0.00	0.0%	\$159.55	0.1%
Wages - Event Staff	\$492.00	0.2%	\$648.00	0.5%
Event Costs	\$1,892.77	0.9%	\$1,459.56	1.2%
Total Event Costs	\$19,176.79	8.8%	\$10,387.28	8.2%
Promotion & Development				
Light refreshments - P&D	\$10.59	0.0%	\$0.00	0.0%
Phone	\$0.00	0.0%	\$43.57	0.0%
Postage P&D	\$51.76	0.0%	\$212.65	0.2%
Printing & stationery	\$794.35	0.4%	\$1,057.99	0.8%
Subcontracts - P & D	\$0.00	0.0%	\$941.36	0.7%
Wages - P & D Assistants	\$5,073.64	2.3%	\$3,117.26	2.5%
Wages - Sporting Schools Staff	\$1,860.00	0.9%	\$0.00	0.0%
MV Allow. - Sporting Schools	\$379.35	0.2%	\$0.00	0.0%
Sporting Schools - expenses	\$1,412.71	0.6%	\$0.00	0.0%
Total Promotion & Development	\$9,582.40	4.4%	\$5,372.83	4.3%
Training Courses				
Trainer Fees	\$109.09	0.1%	\$0.00	0.0%
Total Training Courses	\$109.09	0.1%	\$0.00	0.0%
Total Cost of Sales	\$29,626.63	13.6%	\$16,428.24	13.0%
Gross Profit	\$187,982.03	86.4%	\$109,812.13	87.0%
Expenses				
Audit Fees	\$1,945.45	0.9%	\$1,900.00	1.5%
Bank Fees & Charges				
Bank Account Fees	\$162.23	0.1%	\$236.00	0.2%
Lodgement Fees	\$53.00	0.0%	\$0.00	0.0%
Credit Card Merchant Fees	\$60.00	0.0%	\$0.00	0.0%
PayPal / POLi Fees	\$3,266.38	1.5%	\$288.26	0.2%
Total Bank Fees & Charges	\$3,541.61	1.6%	\$524.26	0.4%
Employee Costs				
MV Allowances (c/km)	\$3,367.92	1.5%	\$2,985.16	2.4%
Employee Travel Reimbursements	\$23.20	0.0%	\$13.63	0.0%
Wages - Permanent Staff				
Wages - Administration Work	\$24,287.00	11.2%	\$21,462.35	17.0%
Wages - P&D Work	\$5,346.40	2.5%	\$5,437.50	4.3%
Total Wages - Permanent Staff	\$29,633.40	13.6%	\$26,899.85	21.3%
Wages - Admin. Casuals	\$2,768.65	1.3%	\$2,611.10	2.1%
Superannuation				
Compulsory Super'n (9.5%)	\$3,286.63	1.5%	\$3,357.06	2.7%
Reportable Superannuation	\$570.00	0.3%	\$573.24	0.5%
Total Superannuation	\$3,856.63	1.8%	\$3,930.30	3.1%
WorkCover Premiums	\$1,057.07	0.5%	\$788.20	0.6%
Other Employer Expenses	\$141.82	0.1%	\$0.00	0.0%
Total Employee Costs	\$40,848.69	18.8%	\$37,228.24	29.5%
Equipment & Control Cards				
Control Card Printing	\$1,293.00	0.6%	\$3,060.55	2.4%

This report includes Year-End Adjustments.

Profit & Loss [With Last Year]

January 2015 To August 2015

ABN: 85 554 483 914
Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
General Equipment	\$5,404.03	2.5%	\$277.58	0.2%
Equipment maintenance	\$0.00	0.0%	\$320.54	0.3%
SI Trailer Running				
Trailer Registration	\$55.50	0.0%	\$54.00	0.0%
Total SI Trailer Running	\$55.50	0.0%	\$54.00	0.0%
Total Equipment & Control Cards	\$6,752.53	3.1%	\$3,712.67	2.9%
Grant Disbursement				
SRV Project				
Other SRV Project Costs	\$261.82	0.1%	\$0.00	0.0%
Total SRV Project	\$261.82	0.1%	\$0.00	0.0%
ASC Participation Project				
Project Management	\$3,000.00	1.4%	\$1,500.00	1.2%
other project costs	\$5,000.00	2.3%	\$0.00	0.0%
Total Grant Disbursement	\$8,261.82	3.8%	\$1,500.00	1.2%
Insurance	\$1,484.47	0.7%	\$3,745.23	3.0%
Levies Paid				
OA Affiliation Fees	\$0.00	0.0%	\$17,427.27	13.8%
OA Event Levies	\$9,368.05	4.3%	\$9,138.32	7.2%
Other Memberships & Levies	\$805.45	0.4%	\$496.27	0.4%
Total Levies Paid	\$10,173.50	4.7%	\$27,061.86	21.4%
Meeting & Board Reimbursements				
Light Refreshments	\$288.92	0.1%	\$355.24	0.3%
Printing & Stationery	\$821.00	0.4%	\$37.68	0.0%
Total Meeting & Board Reimbursements	\$1,109.92	0.5%	\$392.92	0.3%
Member Communication				
"Australian Orienteer"	\$3,810.90	1.8%	\$3,746.37	3.0%
Depreciation Cameras	\$0.00	0.0%	\$95.54	0.1%
"Orienteer Victoria"				
OV Printing	\$0.00	0.0%	\$663.36	0.5%
OV yearbook	\$4,984.83	2.3%	\$3,024.00	2.4%
Total "Orienteer Victoria"	\$4,984.83	2.3%	\$3,687.36	2.9%
Periodical Postage	\$637.55	0.3%	\$866.19	0.7%
Websites	\$1,445.68	0.7%	\$510.91	0.4%
Total Member Communication	\$10,878.96	5.0%	\$8,906.37	7.1%
Office				
Computer/Software Maintenance	\$93.56	0.0%	\$1,196.30	0.9%
Depreciation Office Equipment	\$0.00	0.0%	\$344.93	0.3%
Office Rent & Outgoings	-\$368.68	(0.2)%	\$1,600.92	1.3%
Photocopying & faxes	\$0.00	0.0%	\$508.10	0.4%
Postage	\$33.19	0.0%	\$70.04	0.1%
Stationery & Computer Supplies	\$120.12	0.1%	\$28.96	0.0%
Telephone & Internet	\$423.58	0.2%	\$358.76	0.3%
Other Shared Office Outgoings	\$986.86	0.5%	\$1,740.00	1.4%
Total Office	\$1,288.63	0.6%	\$5,848.01	4.6%
Promotion & Development				
Advertising				
Fixtures Printing	\$3,703.46	1.7%	\$1,823.64	1.4%
Promotional Materials	\$909.63	0.4%	\$3,256.83	2.6%
Total Advertising	\$4,613.09	2.1%	\$5,080.47	4.0%
State Teams Training				

This report includes Year-End Adjustments.

Profit & Loss [With Last Year]

January 2015 To August 2015

ABN: 85 554 483 914
Email: voa@netspace.net.au

	This Year	% of Sales	Last Year	LY % of Sales
Coaching	\$156.36	0.1%	\$0.00	0.0%
Junior Training	\$7,426.91	3.4%	\$0.00	0.0%
Total State Teams Training	\$7,583.27	3.5%	\$0.00	0.0%
Prizes & Trophies [non-event]	\$355.91	0.2%	\$630.37	0.5%
Rockhopper Junior Awards	\$0.00	0.0%	\$500.00	0.4%
Team Member Subsidies				
Team Uniforms	\$181.00	0.1%	\$1,781.40	1.4%
Travel - JWOC	\$2,250.00	1.0%	\$2,113.64	1.7%
Travel - MTBO WOC	\$0.00	0.0%	\$2,250.00	1.8%
Travel - National Events	\$1,568.26	0.7%	\$0.00	0.0%
Travel - WOC	\$1,500.00	0.7%	\$1,500.00	1.2%
Total Team Member Subsidies	\$5,499.26	2.5%	\$7,645.04	6.1%
Total Promotion & Development	\$18,051.53	8.3%	\$13,855.88	11.0%
SportIdent Systems & Equipment				
Depreciation SI Equipment	\$0.00	0.0%	\$1,231.09	1.0%
SI Equipment Replacements	\$0.00	0.0%	\$375.86	0.3%
SI Control Upgrades & Repairs	\$0.00	0.0%	\$11.85	0.0%
Software License Fees	\$763.64	0.4%	\$87.39	0.1%
Total SportIdent Systems & Equipment	\$763.64	0.4%	\$1,706.19	1.4%
Total Expenses	\$105,100.75	48.3%	\$106,381.63	84.3%
Operating Profit	\$82,881.28	38.1%	\$3,430.50	2.7%
Other Income				
Interest Income	\$1,190.25	0.5%	\$6,344.86	5.0%
Total Other Income	\$1,190.25	0.5%	\$6,344.86	5.0%
Other Expenses				
Overpayments to clubs in PYs	\$0.00	0.0%	\$2,386.48	1.9%
P&L Suspense Account	-\$70.00	0.0%	\$0.00	0.0%
Total Other Expenses	-\$70.00	0.0%	\$2,386.48	1.9%
Net Profit/(Loss)	\$84,141.53	38.7%	\$7,388.88	5.9%

This report includes Year-End Adjustments.