

## Profit & Loss [With Last Year]

January 2013 through December 2013

9/02/2014  
11:35:01 AM

	This Year	Last Year
<b>Income</b>		
Event Entry Fee Receipts		
Major Events & Carnivals	\$35,001.75	\$34,071.10
Victorian Schools Champ'ships	\$14,638.81	\$15,386.96
Total Event Entry Fee Receipts	<u>\$49,640.56</u>	<u>\$49,458.06</u>
Fees & Subscriptions		
Membership Fees	\$27,669.86	\$17,938.91
Club Affiliation Fees	\$6,850.02	\$6,700.03
Total Fees & Subscriptions	<u>\$34,519.88</u>	<u>\$24,638.94</u>
Grants Received		
OA Participation Grant	\$16,900.00	\$5,900.00
ASC grant	\$5,000.00	\$0.00
Dept of Planning & Comm Devel	\$46,650.00	\$46,500.00
ASC Grant Schools team	\$150.00	\$0.00
Total Grants Received	<u>\$68,700.00</u>	<u>\$52,400.00</u>
Levies		
Event Levies	\$67,744.73	\$63,001.58
SI Card Hire	\$0.00	\$159.55
Total Levies	<u>\$67,744.73</u>	<u>\$63,161.13</u>
Merchandise & Map Sales		
Map Sales	\$159.09	\$0.00
Road signs, controls	\$57.27	\$0.00
SI Cards	\$1,436.37	\$1,800.38
Finger Bands	\$10.92	\$0.00
Total Merchandise & Map Sales	<u>\$1,663.65</u>	<u>\$1,800.38</u>
Promotion & Development		
School & Corporate	\$45,934.74	\$48,422.64
NOL competition	\$750.00	\$1,100.00
Total Promotion & Development	<u>\$46,684.74</u>	<u>\$49,522.64</u>
Sundry Income		
Miscellaneous Receipts	\$201.60	\$471.00
State Team Uniform Sales	\$1,075.00	\$95.45
Total Sundry Income	<u>\$1,276.60</u>	<u>\$566.45</u>
Total Income	<u>\$270,230.16</u>	<u>\$241,547.60</u>
<b>Cost of Sales</b>		
Purchases for Resale		
SI Cards - Stock depletion	\$1,422.62	\$1,823.84
Finger Bands	\$32.73	\$0.00
Total Purchases for Resale	<u>\$1,455.35</u>	<u>\$1,823.84</u>
Event Costs		
ASOC costs	\$0.00	\$90.20
Maps	\$16,491.01	\$6,157.65
Permit Fees	\$3,846.19	\$2,271.77
Travel	\$319.47	\$18.19
Wages - Event Staff	\$1,110.00	\$0.00
Event Costs	\$47,382.95	\$4,543.74
Total Event Costs	<u>\$69,149.62</u>	<u>\$13,081.55</u>
Promotion & Development		
Light refreshments - P&D	\$0.00	\$16.73
Postage P&D	\$254.72	\$138.68
Printing & stationery	\$803.17	\$690.01
Wages - P & D Assistants	\$6,581.71	\$7,484.50
Total Promotion & Development	<u>\$7,639.60</u>	<u>\$8,329.92</u>
Total Cost of Sales	<u>\$78,244.57</u>	<u>\$23,235.31</u>
Gross Profit	<u>\$191,985.59</u>	<u>\$218,312.29</u>
<b>Expenses</b>		
Audit Fees	\$1,900.00	\$1,900.00
Bank Fees & Charges		
Bank Account Fees	\$358.89	\$0.00
Lodgement Fees	\$218.20	\$0.00
Credit Card Merchant Fees	\$120.00	\$448.04
PayPal / POLi Fees	\$833.16	\$0.00
Total Bank Fees & Charges	<u>\$1,530.25</u>	<u>\$448.04</u>

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11:35:01 AM

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Employee Costs		
Employee Travel Allowances	\$8,056.85	\$9,447.45
Employee Travel Reimbursements	\$68.18	\$170.99
Wages - Permanent Staff	\$52,202.75	\$58,476.50
Wages - Admin. Casuals	\$13,765.30	\$380.00
Superannuation	\$7,983.40	\$6,445.43
WorkCover Premiums	\$376.53	\$1,348.53
Other Employer Expenses	\$0.00	\$100.51
Total Employee Costs	<u>\$82,453.01</u>	<u>\$76,369.41</u>
Equipment & Control Cards		
Control Card Printing	\$4,647.27	\$1,870.00
General Equipment	\$5,104.05	\$1,452.63
Equipment maintenance	\$884.44	\$1,230.76
SI Trailer Running	\$47.60	\$62.50
Total Equipment & Control Cards	<u>\$10,683.36</u>	<u>\$4,615.89</u>
Grant Disbursement		
SRV Project	\$26,167.91	\$8,248.72
ASC Participation Project	\$276.82	\$5,390.00
Total Grant Disbursement	<u>\$26,444.73</u>	<u>\$13,638.72</u>
Insurance	<u>\$4,331.82</u>	<u>\$4,737.27</u>
Levies Paid		
OA Affiliation Fees	\$16,641.82	\$15,650.00
OA Event Levies	\$18,154.96	\$5,995.32
Other Memberships & Levies	\$472.73	\$443.24
Total Levies Paid	<u>\$35,269.51</u>	<u>\$22,088.56</u>
Meeting & Board Reimbursements		
Light Refreshments	\$732.68	\$564.88
Meeting Room Hire	\$60.00	\$0.00
Printing & Stationery	\$911.68	\$690.03
Total Meeting & Board Reimbursements	<u>\$1,704.36</u>	<u>\$1,254.91</u>
Member Communication		
"Australian Orienteer"	\$7,873.82	\$7,648.65
Depreciation Cameras	\$143.00	\$143.00
"Orienteer Victoria"	\$1,920.91	\$3,612.74
Periodical Postage	\$1,453.29	\$828.90
Websites	\$612.09	\$0.00
Total Member Communication	<u>\$12,003.11</u>	<u>\$12,233.29</u>
Office		
Computer/Software Maintenance	\$4,628.39	\$0.00
Depreciation Office Equipment	\$330.18	\$359.00
Office Rent & Outgoings	\$5,818.24	\$4,521.60
Photocopying & faxes	\$253.40	\$194.40
Postage	\$154.64	\$281.92
Stationery & Computer Supplies	\$588.71	\$524.55
Telephone & Internet	\$1,172.53	\$800.54
Other Office & Admin. Costs	\$1,801.09	\$0.00
Total Office	<u>\$14,747.18</u>	<u>\$6,682.01</u>
Promotion & Development		
Advertising	\$7,343.58	\$2,701.36
State Teams Training	\$55.45	\$238.00
School Team	\$317.70	\$20.00
Prizes & Trophies [non-event]	\$1,303.50	\$958.04
Rockhopper Junior Awards	\$500.00	\$500.00
Team Member Subsidies	\$16,273.23	\$12,774.01
Total Promotion & Development	<u>\$25,793.46</u>	<u>\$17,191.41</u>
SportIdent Systems & Equipment		
Depreciation SI Equipment	\$1,966.53	\$948.00
SI Equipment Replacements	\$0.00	\$451.25
SI Control Upgrades & Repairs	\$0.00	\$1,103.00
Software License Fees	\$826.91	\$0.00
Total SportIdent Systems & Equipment	<u>\$2,793.44</u>	<u>\$2,502.25</u>
Total Expenses	<u>\$219,654.23</u>	<u>\$163,661.76</u>
Operating Profit	<u>-\$27,668.64</u>	<u>\$54,650.53</u>
Other Income		

## Profit & Loss [With Last Year]

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11:35:02 AM

	<u>This Year</u>	<u>Last Year</u>
Interest Income	\$9,495.66	\$10,579.33
Total Other Income	<u>\$9,495.66</u>	<u>\$10,579.33</u>
Other Expenses		
Development Fund transfer	-\$6,145.00	-\$3,252.00
Total Other Expenses	<u>-\$6,145.00</u>	<u>-\$3,252.00</u>
Net Surplus / (Deficit)	<u>-\$12,027.98</u>	<u>\$68,481.86</u>