

Profit & Loss [With Last Year]

January 2013 through September 2013

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	This Year	Last Year
Income		
Event Entry Fee Receipts	\$42,219.94	\$7,667.46
Fees & Subscriptions	\$30,952.64	\$23,846.23
Grants Received	\$68,700.00	\$34,400.00
Levies	\$49,266.55	\$43,266.12
Merchandise & Map Sales	\$881.83	\$1,141.83
Promotion & Development	\$27,473.00	\$32,074.70
Sundry Income	\$1,276.60	\$470.92
Total Income	<u>\$220,770.56</u>	<u>\$142,867.26</u>
Cost of Sales		
Purchases for Resale	\$767.94	\$1,154.30
Event Costs	\$60,415.94	\$6,704.20
Promotion & Development	\$4,909.93	\$6,006.64
Total Cost of Sales	<u>\$66,093.81</u>	<u>\$13,865.14</u>
Gross Profit	<u>\$154,676.75</u>	<u>\$129,002.12</u>
Expenses		
Audit Fees	\$1,900.00	\$1,900.00
Bank Fees & Charges	\$2,981.94	\$388.04
Employee Costs	\$54,601.58	\$51,539.58
Equipment & Control Cards	\$8,405.95	\$2,226.05
Grant Disbursement	\$21,214.55	\$13,638.72
Insurance	\$4,331.82	\$4,737.27
Levies Paid	\$35,160.42	\$22,088.56
Meeting & Board Reimbursements	\$1,436.87	\$884.23
Member Communication	\$9,667.32	\$9,166.34
Office	\$9,651.43	\$5,060.75
Promotion & Development	\$21,640.07	\$8,217.29
SportIdent Systems & Equipment	\$1,828.07	\$708.77
Total Expenses	<u>\$172,820.02</u>	<u>\$120,555.60</u>
Operating Profit	<u>-\$18,143.27</u>	<u>\$8,446.52</u>
Other Income		
Interest Income	\$7,431.68	\$8,016.63
Total Other Income	<u>\$7,431.68</u>	<u>\$8,016.63</u>
Other Expenses		
Net Surplus / (Deficit)	<u>-\$10,711.59</u>	<u>\$16,463.15</u>