

Profit & Loss [With Last Year]

January 2013 through October 2013

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	This Year	Last Year
Income		
Event Entry Fee Receipts		
Major Events & Carnivals		
2013 Easter 3 days	\$35,001.75	\$0.00
Total Major Events & Carnivals	<u>\$35,001.75</u>	<u>\$0.00</u>
Victorian Schools Champ'ships		
Primary Schools Champ's	\$3,644.19	\$4,881.57
Secondary Schools Champ's	\$5,089.55	\$5,020.89
Schools MTBO Championships	\$2,142.28	\$2,520.02
Total Victorian Schools Champ'ships	<u>\$10,876.02</u>	<u>\$12,422.48</u>
Total Event Entry Fee Receipts	<u>\$45,877.77</u>	<u>\$12,422.48</u>
Fees & Subscriptions		
Membership Fees	\$24,198.07	\$17,440.73
Club Affiliation Fees	\$6,850.02	\$6,700.03
Total Fees & Subscriptions	<u>\$31,048.09</u>	<u>\$24,140.76</u>
Grants Received		
OA Participation Grant	\$16,900.00	\$5,900.00
ASC grant	\$5,000.00	\$0.00
Dept of Planning & Comm Devel	\$46,650.00	\$28,500.00
ASC Grant Schools team	\$150.00	\$0.00
Total Grants Received	<u>\$68,700.00</u>	<u>\$34,400.00</u>
Levies		
Event Levies	\$51,435.36	\$46,010.70
SI Card Hire	\$0.00	\$159.55
Total Levies	<u>\$51,435.36</u>	<u>\$46,170.25</u>
Merchandise & Map Sales		
Road signs, controls	\$57.27	\$0.00
SI Cards	\$1,405.46	\$1,447.28
Finger Bands	\$10.92	\$0.00
Total Merchandise & Map Sales	<u>\$1,473.65</u>	<u>\$1,447.28</u>
Promotion & Development		
School & Corporate	\$33,598.11	\$38,218.35
NOL competition	\$0.00	\$1,100.00
Total Promotion & Development	<u>\$33,598.11</u>	<u>\$39,318.35</u>
Sundry Income		
Miscellaneous Receipts	\$201.60	\$471.00
State Team Uniform Sales	\$1,075.00	\$0.00
Total Sundry Income	<u>\$1,276.60</u>	<u>\$471.00</u>
Total Income	<u>\$233,409.58</u>	<u>\$158,370.12</u>
Cost of Sales		
Purchases for Resale		
SI Cards - Stock depletion	\$735.21	\$1,471.16
Finger Bands	\$32.73	\$0.00
Total Purchases for Resale	<u>\$767.94</u>	<u>\$1,471.16</u>
Event Costs		
ASOC costs	\$288.82	\$90.20
Maps		
Map Production	\$10,077.82	\$1,901.43
Map Printing	\$2,379.46	\$2,269.82
Map Royalties	\$90.00	\$0.00
Total Maps	<u>\$12,547.28</u>	<u>\$4,171.25</u>
Permit Fees	\$3,150.05	\$2,087.68
Travel	\$319.47	\$3,047.65
Wages - Event Staff	\$314.50	\$0.00
Event Costs	\$43,754.91	\$1,924.50
Total Event Costs	<u>\$60,375.03</u>	<u>\$11,321.28</u>
Promotion & Development		
Light refreshments - P&D	\$0.00	\$16.73
Postage P&D	\$210.77	\$100.77
Printing & stationery	\$739.53	\$578.14
Wages - P & D Assistants	\$5,092.71	\$5,718.00
Total Promotion & Development	<u>\$6,043.01</u>	<u>\$6,413.64</u>
Total Cost of Sales	<u>\$67,185.98</u>	<u>\$19,206.08</u>
Gross Profit	<u>\$166,223.60</u>	<u>\$139,164.04</u>

Expenses		
Audit Fees	\$1,900.00	\$1,900.00
Bank Fees & Charges		
Bank Account Fees	\$289.64	\$0.00
Lodgement Fees	\$218.20	\$0.00
Credit Card Merchant Fees	\$120.00	\$408.04
PayPal / POLi Fees	\$833.16	\$0.00
Total Bank Fees & Charges	<u>\$1,461.00</u>	<u>\$408.04</u>
Employee Costs		
Employee Travel Allowances	\$5,388.00	\$7,340.20
Employee Travel Reimbursements	\$18.18	\$59.08
Wages - Permanent Staff		
Wages - Administration Work	\$27,316.50	\$33,063.50
Wages - P&D Work	\$10,355.00	\$11,566.00
Total Wages - Permanent Staff	<u>\$37,671.50</u>	<u>\$44,629.50</u>
Wages - Admin. Casuals	<u>\$10,359.95</u>	<u>\$380.00</u>
Superannuation		
Compulsory Superannuation (9%)	\$4,822.85	\$4,133.12
Reportable Superannuation	\$817.50	\$720.00
Total Superannuation	<u>\$5,640.35</u>	<u>\$4,853.12</u>
WorkCover Premiums	<u>\$376.53</u>	<u>\$271.21</u>
Other Employer Expenses	\$0.00	\$79.60
Total Employee Costs	<u>\$59,454.51</u>	<u>\$57,612.71</u>
Equipment & Control Cards		
Control Card Printing	\$4,647.27	\$1,870.00
General Equipment	\$3,468.14	\$1,452.63
Equipment maintenance	\$668.38	\$1,097.28
SI Trailer Running		
Trailer Registration	\$47.60	\$62.50
Total SI Trailer Running	<u>\$47.60</u>	<u>\$62.50</u>
Total Equipment & Control Cards	<u>\$8,831.39</u>	<u>\$4,482.41</u>
Grant Disbursement		
SRV Project		
Other SRV Project Costs	\$25,793.73	\$8,248.72
Total SRV Project	<u>\$25,793.73</u>	<u>\$8,248.72</u>
ASC Participation Project		
Project Management	\$0.00	\$5,390.00
other project costs	\$276.82	\$0.00
Total Grant Disbursement	<u>\$26,070.55</u>	<u>\$13,638.72</u>
Insurance	<u>\$4,331.82</u>	<u>\$4,737.27</u>
Levies Paid		
OA Affiliation Fees	\$16,641.82	\$15,650.00
OA Event Levies	\$18,154.96	\$5,995.32
Other Memberships & Levies	\$472.73	\$443.24
Total Levies Paid	<u>\$35,269.51</u>	<u>\$22,088.56</u>
Meeting & Board Reimbursements		
Light Refreshments	\$593.67	\$390.32
Meeting Room Hire	\$60.00	\$0.00
Printing & Stationery	\$877.87	\$671.67
Total Meeting & Board Reimbursements	<u>\$1,531.54</u>	<u>\$1,061.99</u>
Member Communication		
"Australian Orienteer"	\$5,941.09	\$5,789.10
Depreciation Cameras	\$107.33	\$119.52
"Orienteer Victoria"		
OV Printing	\$1,920.91	\$2,717.83
Total "Orienteer Victoria"	<u>\$1,920.91</u>	<u>\$2,717.83</u>
Periodical Postage	<u>\$1,422.40</u>	<u>\$828.90</u>
Websites	\$612.09	\$0.00
Total Member Communication	<u>\$10,003.82</u>	<u>\$9,455.35</u>
Office		
Computer/Software Maintenance	\$4,628.39	\$0.00

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	This Year	Last Year
Depreciation Office Equipment	\$254.75	\$299.52
Office Rent & Outgoings	\$3,947.42	\$4,521.60
Photocopying & faxes	\$253.40	\$194.40
Postage	\$147.14	\$281.92
Stationery & Computer Supplies	\$588.71	\$524.55
Telephone & Internet	\$1,014.73	\$597.29
Total Office	<u>\$10,834.54</u>	<u>\$6,419.28</u>
Promotion & Development		
Advertising		
Fixtures Printing	\$3,316.99	\$2,020.00
Promotional Materials	\$2,494.60	\$213.18
Total Advertising	<u>\$5,811.59</u>	<u>\$2,233.18</u>
State Teams Training		
Depreciation Training Equipmen	\$55.45	\$198.40
Total State Teams Training	<u>\$55.45</u>	<u>\$198.40</u>
School Team	<u>\$0.00</u>	<u>\$20.00</u>
Prizes & Trophies [non-event]	\$1,066.40	\$958.04
Rockhopper Junior Awards	\$500.00	\$500.00
Team Member Subsidies		
Grants - Juniors & Elites	\$3,800.00	\$0.00
Team Uniforms	\$1,784.41	\$3,627.97
Travel - JWOC	\$2,250.00	\$0.00
Travel - MTBO WOC	\$1,500.00	\$1,200.00
Travel - National Events	\$1,900.00	\$4,168.04
Travel - Bushrangers	\$2,000.00	\$0.00
Travel - WOC	\$2,250.00	\$0.00
Total Team Member Subsidies	<u>\$15,484.41</u>	<u>\$8,996.01</u>
Total Promotion & Development	<u>\$22,917.85</u>	<u>\$12,905.63</u>
SportIdent Systems & Equipment		
Depreciation SI Equipment	\$1,561.25	\$789.25
Software License Fees	\$826.91	\$0.00
Total SportIdent Systems & Equipment	<u>\$2,388.16</u>	<u>\$789.25</u>
Total Expenses	<u>\$184,994.69</u>	<u>\$135,499.21</u>
Operating Profit	<u>-\$18,771.09</u>	<u>\$3,664.83</u>
Other Income		
Interest Income	\$7,431.68	\$8,810.84
Total Other Income	<u>\$7,431.68</u>	<u>\$8,810.84</u>
Other Expenses		
Net Surplus / (Deficit)	<u>-\$11,339.41</u>	<u>\$12,475.67</u>