

Profit & Loss [With Last Year]

January 2013 through November 2013

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	This Year	Last Year
Income		
Event Entry Fee Receipts		
Major Events & Carnivals		
2013 Easter 3 days	\$35,001.75	\$2,195.72
Total Major Events & Carnivals	<u>\$35,001.75</u>	<u>\$2,195.72</u>
Victorian Schools Champ'ships		
Primary Schools Champ's	\$7,406.98	\$7,846.05
Secondary Schools Champ's	\$5,089.55	\$5,020.89
Schools MTBO Championships	\$2,142.28	\$2,520.02
Total Victorian Schools Champ'ships	<u>\$14,638.81</u>	<u>\$15,386.96</u>
Total Event Entry Fee Receipts	<u>\$49,640.56</u>	<u>\$17,582.68</u>
Fees & Subscriptions		
Membership Fees	\$24,433.53	\$17,938.91
Club Affiliation Fees	\$6,850.02	\$6,700.03
Total Fees & Subscriptions	<u>\$31,283.55</u>	<u>\$24,638.94</u>
Grants Received		
OA Participation Grant	\$16,900.00	\$5,900.00
ASC grant	\$5,000.00	\$0.00
Dept of Planning & Comm Devel	\$46,650.00	\$46,500.00
ASC Grant Schools team	\$150.00	\$0.00
Total Grants Received	<u>\$68,700.00</u>	<u>\$52,400.00</u>
Levies		
Event Levies	\$52,711.22	\$50,367.08
SI Card Hire	\$0.00	\$159.55
Total Levies	<u>\$52,711.22</u>	<u>\$50,526.63</u>
Merchandise & Map Sales		
Map Sales	\$159.09	\$0.00
Road signs, controls	\$57.27	\$0.00
SI Cards	\$1,405.46	\$1,447.28
Finger Bands	\$10.92	\$0.00
Total Merchandise & Map Sales	<u>\$1,632.74</u>	<u>\$1,447.28</u>
Promotion & Development		
School & Corporate	\$40,986.29	\$42,656.45
NOL competition	\$0.00	\$1,100.00
Total Promotion & Development	<u>\$40,986.29</u>	<u>\$43,756.45</u>
Sundry Income		
Miscellaneous Receipts	\$201.60	\$471.00
State Team Uniform Sales	\$1,075.00	\$0.00
Total Sundry Income	<u>\$1,276.60</u>	<u>\$471.00</u>
Total Income	<u>\$246,230.96</u>	<u>\$190,822.98</u>
Cost of Sales		
Purchases for Resale		
SI Cards - Stock depletion	\$735.21	\$1,471.16
Finger Bands	\$32.73	\$0.00
Total Purchases for Resale	<u>\$767.94</u>	<u>\$1,471.16</u>
Event Costs		
ASOC costs	\$288.82	\$90.20
Maps		
Map Production	\$12,442.82	\$2,102.63
Map Printing	\$3,824.55	\$3,409.82
Map Royalties	\$90.00	\$444.00
Total Maps	<u>\$16,357.37</u>	<u>\$5,956.45</u>
Permit Fees	\$3,150.05	\$2,087.68
Travel	\$319.47	\$18.19
Wages - Event Staff	\$1,110.00	\$0.00
Event Costs	\$47,170.11	\$2,587.23
Total Event Costs	<u>\$68,395.82</u>	<u>\$10,739.75</u>
Promotion & Development		
Light refreshments - P&D	\$0.00	\$16.73
Postage P&D	\$222.00	\$138.68
Printing & stationery	\$778.62	\$668.46
Wages - P & D Assistants	\$5,092.71	\$6,532.00
Total Promotion & Development	<u>\$6,093.33</u>	<u>\$7,355.87</u>
Total Cost of Sales	<u>\$75,257.09</u>	<u>\$19,566.78</u>

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Gross Profit	\$170,973.87	\$171,256.20
Expenses		
Audit Fees	\$1,900.00	\$1,900.00
Bank Fees & Charges		
Bank Account Fees	\$336.89	\$0.00
Lodgement Fees	\$218.20	\$0.00
Credit Card Merchant Fees	\$120.00	\$428.04
PayPal / POLi Fees	\$833.16	\$0.00
Total Bank Fees & Charges	\$1,508.25	\$428.04
Employee Costs		
Employee Travel Allowances	\$6,275.90	\$8,042.80
Employee Travel Reimbursements	\$45.45	\$68.17
Wages - Permanent Staff		
Wages - Administration Work	\$30,160.25	\$35,808.50
Wages - P&D Work	\$12,698.75	\$12,938.50
Total Wages - Permanent Staff	\$42,859.00	\$48,747.00
Wages - Admin. Casuals	\$12,598.80	\$380.00
Superannuation		
Compulsory Superannuation (9%)	\$5,665.50	\$4,553.89
Reportable Superannuation	\$1,002.50	\$810.00
Total Superannuation	\$6,668.00	\$5,363.89
WorkCover Premiums	\$376.53	\$1,348.53
Other Employer Expenses	\$0.00	\$79.60
Total Employee Costs	\$68,823.68	\$64,029.99
Equipment & Control Cards		
Control Card Printing	\$4,647.27	\$1,870.00
General Equipment	\$5,104.05	\$1,452.63
Equipment maintenance	\$874.02	\$1,097.28
SI Trailer Running		
Trailer Registration	\$47.60	\$62.50
Total SI Trailer Running	\$47.60	\$62.50
Total Equipment & Control Cards	\$10,672.94	\$4,482.41
Grant Disbursement		
SRV Project		
Other SRV Project Costs	\$25,793.73	\$8,248.72
Total SRV Project	\$25,793.73	\$8,248.72
ASC Participation Project		
Project Management	\$0.00	\$5,390.00
other project costs	\$276.82	\$0.00
Total Grant Disbursement	\$26,070.55	\$13,638.72
Insurance	\$4,331.82	\$4,737.27
Levies Paid		
OA Affiliation Fees	\$16,641.82	\$15,650.00
OA Event Levies	\$18,154.96	\$5,995.32
Other Memberships & Levies	\$472.73	\$443.24
Total Levies Paid	\$35,269.51	\$22,088.56
Meeting & Board Reimbursements		
Light Refreshments	\$697.31	\$459.14
Meeting Room Hire	\$60.00	\$0.00
Printing & Stationery	\$911.68	\$671.67
Total Meeting & Board Reimbursements	\$1,668.99	\$1,130.81
Member Communication		
"Australian Orienteer"	\$5,941.09	\$5,789.10
Depreciation Cameras	\$107.33	\$131.31
"Orienteer Victoria"		
OV Printing	\$1,920.91	\$2,717.83
Total "Orienteer Victoria"	\$1,920.91	\$2,717.83
Periodical Postage	\$1,422.40	\$828.90
Websites	\$612.09	\$0.00
Total Member Communication	\$10,003.82	\$9,467.14
Office		
Computer/Software Maintenance	\$4,628.39	\$0.00
Depreciation Office Equipment	\$254.75	\$329.08
Office Rent & Outgoings	\$5,284.60	\$4,521.60
Photocopying & faxes	\$253.40	\$194.40

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Postage	\$147.14	\$281.92
Stationery & Computer Supplies	\$588.71	\$524.55
Telephone & Internet	\$1,110.72	\$632.48
Other Office & Admin. Costs	\$890.00	\$0.00
Total Office	<u>\$13,157.71</u>	<u>\$6,484.03</u>
Promotion & Development		
Advertising		
Fixtures Printing	\$3,316.99	\$2,020.00
Promotional Materials	\$2,540.96	\$213.18
Total Advertising	<u>\$5,857.95</u>	<u>\$2,233.18</u>
State Teams Training		
Depreciation Training Equipmen	\$55.45	\$217.98
Total State Teams Training	<u>\$55.45</u>	<u>\$217.98</u>
School Team	\$0.00	\$20.00
Prizes & Trophies [non-event]	\$1,077.13	\$958.04
Rockhopper Junior Awards	\$500.00	\$500.00
Team Member Subsidies		
Grants - Juniors & Elites	\$3,800.00	\$0.00
Team Uniforms	\$1,784.41	\$3,627.97
Travel - JWOC	\$2,250.00	\$0.00
Travel - MTBO WOC	\$1,500.00	\$1,200.00
Travel - National Events	\$2,688.82	\$4,168.04
Travel - Bushrangers	\$2,000.00	\$0.00
Travel - WOC	\$2,250.00	\$0.00
Total Team Member Subsidies	<u>\$16,273.23</u>	<u>\$8,996.01</u>
Total Promotion & Development	<u>\$23,763.76</u>	<u>\$12,925.21</u>
SportIdent Systems & Equipment		
Depreciation SI Equipment	\$1,561.25	\$867.14
Software License Fees	\$826.91	\$0.00
Total SportIdent Systems & Equipment	<u>\$2,388.16</u>	<u>\$867.14</u>
Total Expenses	<u>\$199,559.19</u>	<u>\$142,179.32</u>
Operating Profit	<u>-\$28,585.32</u>	<u>\$29,076.88</u>
Other Income		
Interest Income	\$7,431.68	\$9,635.16
Total Other Income	<u>\$7,431.68</u>	<u>\$9,635.16</u>
Other Expenses		
Net Surplus / (Deficit)	<u>-\$21,153.64</u>	<u>\$38,712.04</u>