

Profit & Loss [With Last Year]

January 2013 through August 2013

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	This Year	Last Year
Income		
Event Entry Fee Receipts		
Major Events & Carnivals		
2013 Easter 3 days	\$34,988.11	\$0.00
Total Major Events & Carnivals	<u>\$34,988.11</u>	<u>\$0.00</u>
Victorian Schools Champ'ships		
Secondary Schools Champ's	\$5,089.55	\$5,020.89
Schools MTBO Championships	\$2,142.28	\$2,601.84
Total Victorian Schools Champ'ships	<u>\$7,231.83</u>	<u>\$7,622.73</u>
Total Event Entry Fee Receipts	<u>\$42,219.94</u>	<u>\$7,622.73</u>
Fees & Subscriptions		
Membership Fees	\$23,973.53	\$17,146.20
Club Affiliation Fees	\$6,850.02	\$6,318.21
Total Fees & Subscriptions	<u>\$30,823.55</u>	<u>\$23,464.41</u>
Grants Received		
OA Participation Grant	\$16,900.00	\$5,900.00
ASC grant	\$5,000.00	\$0.00
Dept of Planning & Comm Devel	\$46,650.00	\$28,500.00
Total Grants Received	<u>\$68,550.00</u>	<u>\$34,400.00</u>
Levies		
Event Levies	\$47,300.64	\$40,760.94
SI Card Hire	\$0.00	\$159.55
Total Levies	<u>\$47,300.64</u>	<u>\$40,920.49</u>
Merchandise & Map Sales		
Road signs, controls	\$57.27	\$0.00
SI Cards	\$772.73	\$1,141.83
Finger Bands	\$10.92	\$0.00
Total Merchandise & Map Sales	<u>\$840.92</u>	<u>\$1,141.83</u>
Promotion & Development		
School & Corporate	\$26,348.64	\$28,020.43
NOL competition	\$3,985.99	\$0.00
Total Promotion & Development	<u>\$30,334.63</u>	<u>\$28,020.43</u>
Sundry Income		
Miscellaneous Receipts	\$201.60	\$470.92
State Team Uniform Sales	\$1,075.00	\$0.00
Total Sundry Income	<u>\$1,276.60</u>	<u>\$470.92</u>
Total Income	<u>\$221,346.28</u>	<u>\$136,040.81</u>
Cost of Sales		
Purchases for Resale		
SI Cards - Stock depletion	\$762.55	\$1,154.30
Finger Bands	\$32.73	\$0.00
Total Purchases for Resale	<u>\$795.28</u>	<u>\$1,154.30</u>
Event Costs		
ASOC costs	\$288.82	\$0.00
Maps		
Map Production	\$8,077.82	\$1,600.78
Map Printing	\$2,379.46	\$1,466.18
Map Royalties	\$90.00	\$0.00
Total Maps	<u>\$10,547.28</u>	<u>\$3,066.96</u>
Permit Fees	\$3,150.05	\$1,493.27
Travel	\$319.47	\$18.19
Wages - Event Staff	\$314.50	\$0.00
Total Event Costs	<u>\$58,415.94</u>	<u>\$6,272.14</u>
Promotion & Development		
Light refreshments - P&D	\$0.00	\$16.73
Postage P&D	\$133.63	\$22.41
Printing & stationery	\$512.56	\$578.14
Wages - P & D Assistants	\$3,936.46	\$4,191.75
Total Promotion & Development	<u>\$4,582.65</u>	<u>\$4,809.03</u>
Total Cost of Sales	<u>\$63,793.87</u>	<u>\$12,235.47</u>
Gross Profit	<u>\$157,552.41</u>	<u>\$123,805.34</u>
Expenses		

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Audit Fees	\$1,900.00	\$1,900.00
Bank Fees & Charges		
Bank Account Fees	\$215.66	\$0.00
Lodgement Fees	\$218.20	\$0.00
Credit Card Merchant Fees	\$120.00	\$368.04
PayPal / POLi Fees	\$2,440.81	\$0.00
Total Bank Fees & Charges	<u>\$2,994.67</u>	<u>\$368.04</u>
Employee Costs		
Employee Travel Allowances	\$4,550.70	\$5,299.80
Employee Travel Reimbursements	\$13.63	\$36.35
Wages - Permanent Staff		
Wages - Administration Work	\$20,910.25	\$26,658.50
Wages - P&D Work	\$7,792.50	\$7,631.50
Total Wages - Permanent Staff	<u>\$28,702.75</u>	<u>\$34,290.00</u>
Wages - Admin. Casuals	<u>\$9,322.95</u>	<u>\$380.00</u>
Superannuation		
Compulsory Superannuation (9%)	\$3,777.70	\$3,048.00
Reportable Superannuation	\$632.50	\$540.00
Total Superannuation	<u>\$4,410.20</u>	<u>\$3,588.00</u>
Other Employer Expenses	<u>\$0.00</u>	<u>\$79.60</u>
Total Employee Costs	<u>\$47,000.23</u>	<u>\$43,673.75</u>
Equipment & Control Cards		
Control Card Printing	\$4,647.27	\$333.64
General Equipment	\$3,185.98	\$1,417.63
Equipment maintenance	\$504.74	\$309.15
SI Trailer Running		
Trailer Registration	\$47.60	\$62.50
Total SI Trailer Running	<u>\$47.60</u>	<u>\$62.50</u>
Total Equipment & Control Cards	<u>\$8,385.59</u>	<u>\$2,122.92</u>
Grant Disbursement		
SRV Project		
Other SRV Project Costs	\$20,937.73	\$8,248.72
Total SRV Project	<u>\$20,937.73</u>	<u>\$8,248.72</u>
ASC Participation Project		
Project Management	\$0.00	\$5,390.00
other project costs	\$276.82	\$0.00
Total Grant Disbursement	<u>\$21,214.55</u>	<u>\$13,638.72</u>
Insurance	<u>\$4,331.82</u>	<u>\$4,737.27</u>
Levies Paid		
OA Affiliation Fees	\$16,641.82	\$15,650.00
OA Event Levies	\$18,154.96	\$5,995.32
Other Memberships & Levies	\$363.64	\$443.24
Total Levies Paid	<u>\$35,160.42</u>	<u>\$22,088.56</u>
Meeting & Board Reimbursements		
Light Refreshments	\$465.37	\$294.78
Meeting Room Hire	\$60.00	\$0.00
Printing & Stationery	\$825.14	\$550.00
Total Meeting & Board Reimbursements	<u>\$1,350.51</u>	<u>\$844.78</u>
Member Communication		
"Australian Orienteer"	\$4,008.36	\$3,865.46
Depreciation Cameras	\$71.16	\$95.54
"Orienteer Victoria"		
OV Printing	\$1,118.64	\$1,802.92
Total "Orienteer Victoria"	<u>\$1,118.64</u>	<u>\$1,802.92</u>
Periodical Postage	<u>\$1,122.07</u>	<u>\$552.08</u>
Websites	\$612.09	\$0.00
Total Member Communication	<u>\$6,932.32</u>	<u>\$6,316.00</u>
Office		
Computer/Software Maintenance	\$4,628.39	\$0.00
Depreciation Office Equipment	\$178.32	\$239.42
Office Rent & Outgoings	\$3,390.60	\$3,391.20
Photocopying & faxes	\$253.40	\$104.35
Postage	\$135.00	\$215.41
Stationery & Computer Supplies	\$97.80	\$401.82
Telephone & Internet	\$936.11	\$468.38
Total Office	<u>\$9,619.62</u>	<u>\$4,820.58</u>

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Promotion & Development		
Advertising		
Fixtures Printing	\$1,657.00	\$1,010.00
Promotional Materials	\$1,876.81	\$213.18
Total Advertising	<u>\$3,533.81</u>	<u>\$1,223.18</u>
State Teams Training		
Depreciation Training Equipmen	\$55.45	\$158.59
Total State Teams Training	<u>\$55.45</u>	<u>\$158.59</u>
School Team	\$0.00	\$20.00
Prizes & Trophies [non-event]	\$1,066.40	\$958.04
Rockhopper Junior Awards	\$500.00	\$500.00
Team Member Subsidies		
Grants - Juniors & Elites	\$650.00	\$0.00
Team Uniforms	\$988.18	\$747.00
Travel - JWOC	\$2,250.00	\$0.00
Travel - MTBO WOC	\$1,500.00	\$1,200.00
Travel - National Events	\$1,510.00	\$1,744.53
Travel - Bushrangers	\$2,000.00	\$0.00
Travel - WOC	\$2,250.00	\$0.00
Total Team Member Subsidies	<u>\$11,148.18</u>	<u>\$3,691.53</u>
Total Promotion & Development	<u>\$16,303.84</u>	<u>\$6,551.34</u>
SportIdent Systems & Equipment		
Depreciation SI Equipment	\$1,001.16	\$630.88
Software License Fees	\$826.91	\$0.00
Total SportIdent Systems & Equipment	<u>\$1,828.07</u>	<u>\$630.88</u>
Total Expenses	<u>\$157,021.64</u>	<u>\$107,692.84</u>
Operating Profit	<u>\$530.77</u>	<u>\$16,112.50</u>
Other Income		
Interest Income	\$5,205.49	\$7,208.23
Total Other Income	<u>\$5,205.49</u>	<u>\$7,208.23</u>
Other Expenses		
Net Surplus / (Deficit)	<u>\$5,736.26</u>	<u>\$23,320.73</u>