

## Profit & Loss [With Last Year]

January 2013 through June 2013

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	This Year	Last Year
<b>Income</b>		
Event Entry Fee Receipts		
Major Events & Carnivals		
2013 Easter 3 days	\$34,788.11	\$0.00
Total Major Events & Carnivals	<u>\$34,788.11</u>	<u>\$0.00</u>
Victorian Schools Champ'ships		
Secondary Schools Champ's	\$5,089.55	\$5,020.89
Schools MTBO Championships	\$10.91	\$0.00
Total Victorian Schools Champ'ships	<u>\$5,100.46</u>	<u>\$5,020.89</u>
Total Event Entry Fee Receipts	<u>\$39,888.57</u>	<u>\$5,020.89</u>
Fees & Subscriptions		
Membership Fees	\$23,136.26	\$16,329.85
Club Affiliation Fees	\$5,463.65	\$6,318.21
Total Fees & Subscriptions	<u>\$28,599.91</u>	<u>\$22,648.06</u>
Grants Received		
OA Participation Grant	\$16,900.00	\$5,900.00
ASC grant	\$5,000.00	\$0.00
Dept of Planning & Comm Devel	\$22,650.00	\$27,000.00
Total Grants Received	<u>\$44,550.00</u>	<u>\$32,900.00</u>
Levies		
Event Levies	\$41,700.25	\$39,788.07
SI Card Hire	\$0.00	\$159.55
Total Levies	<u>\$41,700.25</u>	<u>\$39,947.62</u>
Merchandise & Map Sales		
Road signs, controls	\$57.27	\$0.00
SI Cards	\$772.73	\$628.19
Finger Bands	\$10.92	\$0.00
Total Merchandise & Map Sales	<u>\$840.92</u>	<u>\$628.19</u>
Promotion & Development		
School & Corporate	\$17,862.00	\$23,600.63
Total Promotion & Development	<u>\$17,862.00</u>	<u>\$23,600.63</u>
Sundry Income		
Miscellaneous Receipts	\$201.60	\$470.92
State Team Uniform Sales	\$1,075.00	\$0.00
Total Sundry Income	<u>\$1,276.60</u>	<u>\$470.92</u>
Total Income	<u>\$174,718.25</u>	<u>\$125,216.31</u>
<b>Cost of Sales</b>		
Purchases for Resale		
SI Cards - Stock depletion	\$762.55	\$636.08
Finger Bands	\$32.73	\$0.00
Total Purchases for Resale	<u>\$795.28</u>	<u>\$636.08</u>
Event Costs		
Maps		
Map Production	\$7,915.82	\$1,400.78
Map Printing	\$1,982.73	\$1,114.55
Total Maps	<u>\$9,898.55</u>	<u>\$2,515.33</u>
Permit Fees	\$2,642.09	\$1,161.09
Travel	\$319.47	\$18.19
Wages - Event Staff	\$314.50	\$0.00
Event Costs	\$43,396.59	\$912.30
Total Event Costs	<u>\$56,571.20</u>	<u>\$4,606.91</u>
Promotion & Development		
Light refreshments - P&D	\$0.00	\$16.73
Postage P&D	\$133.63	\$22.41
Printing & stationery	\$394.56	\$456.13
Wages - P & D Assistants	\$3,862.26	\$3,877.25
Total Promotion & Development	<u>\$4,390.45</u>	<u>\$4,372.52</u>
Total Cost of Sales	<u>\$61,756.93</u>	<u>\$9,615.51</u>
Gross Profit	<u>\$112,961.32</u>	<u>\$115,600.80</u>
<b>Expenses</b>		
Audit Fees	\$1,900.00	\$1,900.00
Bank Fees & Charges		
Bank Account Fees	\$161.41	\$0.00

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Credit Card Merchant Fees	\$120.00	\$328.04
PayPal / POLi Fees	\$2,206.43	\$0.00
Total Bank Fees & Charges	<u>\$2,487.84</u>	<u>\$328.04</u>
Employee Costs		
Employee Travel Allowances	\$4,145.55	\$4,636.60
Employee Travel Reimbursements	\$9.09	\$27.27
Wages - Permanent Staff		
Wages - Administration Work	\$17,629.00	\$23,700.00
Wages - P&D Work	\$7,167.50	\$6,930.00
Total Wages - Permanent Staff	<u>\$24,796.50</u>	<u>\$30,630.00</u>
Wages - Admin. Casuals	<u>\$6,303.45</u>	<u>\$380.00</u>
Superannuation		
Compulsory Superannuation (9%)	\$2,544.60	\$2,665.19
Reportable Superannuation	\$540.00	\$540.00
Total Superannuation	<u>\$3,084.60</u>	<u>\$3,205.19</u>
Other Employer Expenses	<u>\$0.00</u>	<u>\$79.60</u>
Total Employee Costs	<u>\$38,339.19</u>	<u>\$38,958.66</u>
Equipment & Control Cards		
Control Card Printing	\$2,407.27	\$122.73
General Equipment	\$2,868.27	\$1,367.58
Equipment maintenance	\$400.19	\$309.15
SI Trailer Running		
Trailer Registration	\$47.60	\$0.00
Total SI Trailer Running	<u>\$47.60</u>	<u>\$0.00</u>
Total Equipment & Control Cards	<u>\$5,723.33</u>	<u>\$1,799.46</u>
Grant Disbursement		
SRV Project		
Other SRV Project Costs	\$20,937.73	\$0.00
Total SRV Project	<u>\$20,937.73</u>	<u>\$0.00</u>
ASC Participation Project		
Project Management	\$0.00	\$5,390.00
other project costs	\$276.82	\$0.00
Total Grant Disbursement	<u>\$21,214.55</u>	<u>\$5,390.00</u>
Insurance	<u>\$4,331.82</u>	<u>\$4,387.27</u>
Levies Paid		
OA Affiliation Fees	\$16,641.82	\$15,650.00
OA Event Levies	\$13,296.41	\$1,485.64
Other Memberships & Levies	\$363.64	\$363.64
Total Levies Paid	<u>\$30,301.87</u>	<u>\$17,499.28</u>
Meeting & Board Reimbursements		
Light Refreshments	\$376.22	\$163.49
Meeting Room Hire	\$60.00	\$0.00
Printing & Stationery	\$825.14	\$550.00
Total Meeting & Board Reimbursements	<u>\$1,261.36</u>	<u>\$713.49</u>
Member Communication		
"Australian Orienteer"	\$4,008.36	\$3,865.46
Depreciation Cameras	\$71.16	\$71.16
"Orienteer Victoria"		
OV Printing	\$1,118.64	\$1,802.92
Total "Orienteer Victoria"	<u>\$1,118.64</u>	<u>\$1,802.92</u>
Periodical Postage	<u>\$796.04</u>	<u>\$312.55</u>
Websites	\$128.45	\$0.00
Total Member Communication	<u>\$6,122.65</u>	<u>\$6,052.09</u>
Office		
Computer/Software Maintenance	\$4,628.39	\$0.00
Depreciation Office Equipment	\$178.32	\$178.34
Office Rent & Outgoings	\$2,637.20	\$2,260.80
Photocopying & faxes	\$81.05	\$62.85
Postage	\$54.55	\$147.28
Stationery & Computer Supplies	\$97.80	\$401.82
Telephone & Internet	\$849.76	\$318.45
Total Office	<u>\$8,527.07</u>	<u>\$3,369.54</u>
Promotion & Development		
Advertising		
Fixtures Printing	\$1,657.00	\$1,010.00
Promotional Materials	\$1,876.81	\$213.18

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Total Advertising	\$3,533.81	\$1,223.18
State Teams Training		
Depreciation Training Equipmen	\$55.45	\$118.13
Total State Teams Training	\$55.45	\$118.13
School Team	\$0.00	\$20.00
Prizes & Trophies [non-event]	\$606.40	\$958.04
Rockhopper Junior Awards	\$500.00	\$500.00
Team Member Subsidies		
Grants - Juniors & Elites	\$650.00	\$0.00
Team Uniforms	\$988.18	\$747.00
Travel - JWOC	\$2,250.00	\$0.00
Travel - MTBO WOC	\$1,500.00	\$1,200.00
Travel - National Events	\$1,400.00	\$1,144.53
Travel - Bushrangers	\$2,000.00	\$0.00
Travel - WOC	\$2,250.00	\$0.00
Total Team Member Subsidies	\$11,038.18	\$3,091.53
Total Promotion & Development	\$15,733.84	\$5,910.88
SportIdent Systems & Equipment		
Depreciation SI Equipment	\$1,001.16	\$469.92
Software License Fees	\$826.91	\$0.00
Total SportIdent Systems & Equipment	\$1,828.07	\$469.92
Total Expenses	\$137,771.59	\$86,778.63
Operating Profit	-\$24,810.27	\$28,822.17
Other Income		
Interest Income	\$5,205.49	\$5,524.19
Total Other Income	\$5,205.49	\$5,524.19
Other Expenses		
Net Surplus / (Deficit)	-\$19,604.78	\$34,346.36