

## Profit & Loss [With Last Year]

January 2013 through July 2013

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	This Year	Last Year
<b>Income</b>		
Event Entry Fee Receipts		
Major Events & Carnivals		
2013 Easter 3 days	\$34,988.11	\$0.00
Total Major Events & Carnivals	<u>\$34,988.11</u>	<u>\$0.00</u>
Victorian Schools Champ'ships		
Secondary Schools Champ's	\$5,089.55	\$5,020.89
Schools MTBO Championships	\$35.00	\$207.27
Total Victorian Schools Champ'ships	<u>\$5,124.55</u>	<u>\$5,228.16</u>
Total Event Entry Fee Receipts	<u>\$40,112.66</u>	<u>\$5,228.16</u>
Fees & Subscriptions		
Membership Fees	\$23,590.80	\$17,015.30
Club Affiliation Fees	\$6,850.02	\$6,318.21
Total Fees & Subscriptions	<u>\$30,440.82</u>	<u>\$23,333.51</u>
Grants Received		
OA Participation Grant	\$16,900.00	\$5,900.00
ASC grant	\$5,000.00	\$0.00
Dept of Planning & Comm Devel	\$22,650.00	\$27,000.00
Total Grants Received	<u>\$44,550.00</u>	<u>\$32,900.00</u>
Levies		
Event Levies	\$43,093.88	\$40,431.12
SI Card Hire	\$0.00	\$159.55
Total Levies	<u>\$43,093.88</u>	<u>\$40,590.67</u>
Merchandise & Map Sales		
Road signs, controls	\$57.27	\$0.00
SI Cards	\$772.73	\$1,141.83
Finger Bands	\$10.92	\$0.00
Total Merchandise & Map Sales	<u>\$840.92</u>	<u>\$1,141.83</u>
Promotion & Development		
School & Corporate	\$20,621.45	\$25,206.79
NOL competition	\$3,985.99	\$0.00
Total Promotion & Development	<u>\$24,607.44</u>	<u>\$25,206.79</u>
Sundry Income		
Miscellaneous Receipts	\$201.60	\$470.92
State Team Uniform Sales	\$1,075.00	\$0.00
Total Sundry Income	<u>\$1,276.60</u>	<u>\$470.92</u>
Total Income	<u>\$184,922.32</u>	<u>\$128,871.88</u>
<b>Cost of Sales</b>		
Purchases for Resale		
SI Cards - Stock depletion	\$762.55	\$1,154.30
Finger Bands	\$32.73	\$0.00
Total Purchases for Resale	<u>\$795.28</u>	<u>\$1,154.30</u>
Event Costs		
Maps		
Map Production	\$7,915.82	\$1,600.78
Map Printing	\$2,005.46	\$1,142.72
Total Maps	<u>\$9,921.28</u>	<u>\$2,743.50</u>
Permit Fees	<u>\$3,150.05</u>	<u>\$1,493.27</u>
Travel	\$319.47	\$18.19
Wages - Event Staff	\$314.50	\$0.00
Event Costs	\$43,563.34	\$1,693.72
Total Event Costs	<u>\$57,268.64</u>	<u>\$5,948.68</u>
Promotion & Development		
Light refreshments - P&D	\$0.00	\$16.73
Postage P&D	\$133.63	\$22.41
Printing & stationery	\$394.56	\$536.13
Wages - P & D Assistants	\$3,862.46	\$4,080.75
Total Promotion & Development	<u>\$4,390.65</u>	<u>\$4,656.02</u>
Total Cost of Sales	<u>\$62,454.57</u>	<u>\$11,759.00</u>
Gross Profit	<u>\$122,467.75</u>	<u>\$117,112.88</u>
<b>Expenses</b>		
Audit Fees	\$1,900.00	\$1,900.00
Bank Fees & Charges		

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Bank Account Fees	\$190.41	\$0.00
Lodgement Fees	\$218.20	\$0.00
Credit Card Merchant Fees	\$120.00	\$348.04
PayPal / POLi Fees	\$2,242.64	\$0.00
<b>Total Bank Fees &amp; Charges</b>	<b>\$2,771.25</b>	<b>\$348.04</b>
<b>Employee Costs</b>		
Employee Travel Allowances	\$4,145.55	\$4,660.45
Employee Travel Reimbursements	\$9.09	\$31.81
Wages - Permanent Staff		
Wages - Administration Work	\$17,629.00	\$23,700.00
Wages - P&D Work	\$7,167.50	\$6,930.00
<b>Total Wages - Permanent Staff</b>	<b>\$24,796.50</b>	<b>\$30,630.00</b>
Wages - Admin. Casuals	\$8,346.95	\$380.00
Superannuation		
Compulsory Superannuation (9%)	\$3,291.28	\$2,665.19
Reportable Superannuation	\$540.00	\$540.00
<b>Total Superannuation</b>	<b>\$3,831.28</b>	<b>\$3,205.19</b>
Other Employer Expenses	\$0.00	\$79.60
<b>Total Employee Costs</b>	<b>\$41,129.37</b>	<b>\$38,987.05</b>
<b>Equipment &amp; Control Cards</b>		
Control Card Printing	\$4,647.27	\$122.73
General Equipment	\$2,868.27	\$1,406.56
Equipment maintenance	\$400.19	\$309.15
SI Trailer Running		
Trailer Registration	\$47.60	\$62.50
<b>Total SI Trailer Running</b>	<b>\$47.60</b>	<b>\$62.50</b>
<b>Total Equipment &amp; Control Cards</b>	<b>\$7,963.33</b>	<b>\$1,900.94</b>
<b>Grant Disbursement</b>		
SRV Project		
Other SRV Project Costs	\$20,937.73	\$8,248.72
<b>Total SRV Project</b>	<b>\$20,937.73</b>	<b>\$8,248.72</b>
ASC Participation Project		
Project Management	\$0.00	\$5,390.00
other project costs	\$276.82	\$0.00
<b>Total Grant Disbursement</b>	<b>\$21,214.55</b>	<b>\$13,638.72</b>
Insurance	\$4,331.82	\$4,387.27
<b>Levies Paid</b>		
OA Affiliation Fees	\$16,641.82	\$15,650.00
OA Event Levies	\$18,154.96	\$1,485.64
Other Memberships & Levies	\$363.64	\$443.24
<b>Total Levies Paid</b>	<b>\$35,160.42</b>	<b>\$17,578.88</b>
<b>Meeting &amp; Board Reimbursements</b>		
Light Refreshments	\$416.82	\$247.79
Meeting Room Hire	\$60.00	\$0.00
Printing & Stationery	\$825.14	\$550.00
<b>Total Meeting &amp; Board Reimbursements</b>	<b>\$1,301.96</b>	<b>\$797.79</b>
<b>Member Communication</b>		
"Australian Orienteer"	\$4,008.36	\$3,865.46
Depreciation Cameras	\$71.16	\$83.35
"Orienteer Victoria"		
OV Printing	\$1,118.64	\$1,802.92
<b>Total "Orienteer Victoria"</b>	<b>\$1,118.64</b>	<b>\$1,802.92</b>
Periodical Postage	\$1,122.07	\$552.08
Websites	\$612.09	\$0.00
<b>Total Member Communication</b>	<b>\$6,932.32</b>	<b>\$6,303.81</b>
<b>Office</b>		
Computer/Software Maintenance	\$4,628.39	\$0.00
Depreciation Office Equipment	\$178.32	\$208.88
Office Rent & Outgoings	\$3,390.60	\$3,391.20
Photocopying & faxes	\$296.13	\$104.35
Postage	\$107.73	\$180.55
Stationery & Computer Supplies	\$97.80	\$401.82
Telephone & Internet	\$904.30	\$429.21
<b>Total Office</b>	<b>\$9,603.27</b>	<b>\$4,716.01</b>
<b>Promotion &amp; Development</b>		
Advertising		

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Fixtures Printing	\$1,657.00	\$1,010.00
Promotional Materials	\$1,876.81	\$213.18
Total Advertising	<u>\$3,533.81</u>	<u>\$1,223.18</u>
State Teams Training		
Depreciation Training Equipmen	\$55.45	\$138.36
Total State Teams Training	<u>\$55.45</u>	<u>\$138.36</u>
School Team	\$0.00	\$20.00
Prizes & Trophies [non-event]	\$606.40	\$958.04
Rockhopper Junior Awards	\$500.00	\$500.00
Team Member Subsidies		
Grants - Juniors & Elites	\$650.00	\$0.00
Team Uniforms	\$988.18	\$747.00
Travel - JWOC	\$2,250.00	\$0.00
Travel - MTBO WOC	\$1,500.00	\$1,200.00
Travel - National Events	\$1,510.00	\$1,744.53
Travel - Bushrangers	\$2,000.00	\$0.00
Travel - WOC	\$2,250.00	\$0.00
Total Team Member Subsidies	<u>\$11,148.18</u>	<u>\$3,691.53</u>
Total Promotion & Development	<u>\$15,843.84</u>	<u>\$6,531.11</u>
SportIdent Systems & Equipment		
Depreciation SI Equipment	\$1,001.16	\$550.40
Software License Fees	\$826.91	\$0.00
Total SportIdent Systems & Equipment	<u>\$1,828.07</u>	<u>\$550.40</u>
Total Expenses	<u>\$149,980.20</u>	<u>\$97,640.02</u>
Operating Profit	<u>-\$27,512.45</u>	<u>\$19,472.86</u>
Other Income		
Interest Income	\$5,205.49	\$6,370.41
Total Other Income	<u>\$5,205.49</u>	<u>\$6,370.41</u>
Other Expenses		
Net Surplus / (Deficit)	<u>-\$22,306.96</u>	<u>\$25,843.27</u>