

# Profit & Loss [With Last Year]

January 2012 through September 2012

3/10/2012  
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	This Year	Last Year
Income		
Event Entry Fee Receipts	\$9,134.75	\$7,019.75
Fees & Subscriptions	\$23,846.23	\$26,953.69
Grants Received	\$34,400.00	\$57,232.00
Levies	\$43,266.12	\$41,558.05
Merchandise & Map Sales	\$1,141.83	\$364.27
Promotion & Development	\$32,074.70	\$45,631.80
Sundry Income	\$470.92	\$1,741.51
Total Income	<u>\$144,334.55</u>	<u>\$180,501.07</u>
Cost of Sales		
Purchases for Resale	\$1,301.00	\$1,200.00
Event Costs	\$9,463.29	\$29,844.24
Promotion & Development	\$6,006.64	\$7,614.29
Total Cost of Sales	<u>\$16,770.93</u>	<u>\$38,658.53</u>
Gross Profit	<u>\$127,563.62</u>	<u>\$141,842.54</u>
Expenses		
Audit Fees	\$1,900.00	\$1,800.00
Bank Fees & Charges	\$388.04	\$443.48
Employee Costs	\$51,539.58	\$55,013.95
Equipment & Control Cards	\$2,226.05	\$13,008.80
Grant Disbursement	\$13,638.72	\$9,598.07
Insurance	\$4,737.27	\$3,644.54
Levies Paid	\$22,088.56	\$22,392.00
Meeting & Board Reimbursements	\$884.23	\$1,637.34
Member Communication	\$9,130.17	\$12,298.15
Office	\$4,970.11	\$5,525.59
Promotion & Development	\$8,157.25	\$21,648.54
SportIdent Systems & Equipment	\$469.92	\$793.09
Total Expenses	<u>\$120,129.90</u>	<u>\$147,803.55</u>
Operating Profit	<u>\$7,433.72</u>	<u>-\$5,961.01</u>
Other Income		
Interest Income	\$8,016.63	\$8,697.18
Total Other Income	<u>\$8,016.63</u>	<u>\$8,697.18</u>
Other Expenses		
Net Surplus / (Deficit)	<u>\$15,450.35</u>	<u>\$2,736.17</u>