

Profit & Loss [With Last Year]

January 2012 through November 2012

3/12/2012
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	This Year	Last Year
Income		
Event Entry Fee Receipts	\$17,582.68	\$13,864.34
Fees & Subscriptions	\$24,638.94	\$27,138.23
Grants Received	\$52,400.00	\$57,232.00
Levies	\$50,526.63	\$44,254.06
Merchandise & Map Sales	\$1,447.28	\$364.27
Promotion & Development	\$43,756.45	\$56,372.80
Sundry Income	\$471.00	\$1,827.87
Total Income	<u>\$190,822.98</u>	<u>\$201,053.57</u>
Cost of Sales		
Purchases for Resale	\$1,617.86	\$1,200.00
Event Costs	\$10,239.75	\$32,106.57
Promotion & Development	\$7,355.87	\$9,124.55
Total Cost of Sales	<u>\$19,213.48</u>	<u>\$42,431.12</u>
Gross Profit	<u>\$171,609.50</u>	<u>\$158,622.45</u>
Expenses		
Audit Fees	\$1,900.00	\$1,800.00
Bank Fees & Charges	\$428.04	\$500.75
Employee Costs	\$64,057.11	\$73,526.30
Equipment & Control Cards	\$4,482.41	\$15,393.64
Grant Disbursement	\$13,638.72	\$9,598.07
Insurance	\$4,737.27	\$3,644.54
Levies Paid	\$22,088.56	\$22,392.00
Meeting & Board Reimbursements	\$1,130.81	\$1,972.10
Member Communication	\$9,443.16	\$12,578.66
Office	\$6,423.93	\$7,085.74
Promotion & Development	\$13,873.58	\$22,774.71
SportIdent Systems & Equipment	\$708.77	\$2,291.16
Total Expenses	<u>\$142,912.36</u>	<u>\$173,557.67</u>
Operating Profit	<u>\$28,697.14</u>	<u>-\$14,935.22</u>
Other Income		
Interest Income	\$9,635.16	\$10,707.21
Total Other Income	<u>\$9,635.16</u>	<u>\$10,707.21</u>
Other Expenses		
Net Surplus / (Deficit)	<u>\$38,332.30</u>	<u>-\$4,228.01</u>