

Profit & Loss [With Last Year]

January 2011 through November 2011

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	This Year	Last Year
Income		
Event Entry Fee Receipts	\$13,864.34	\$32,626.10
Fees & Subscriptions	\$27,138.23	\$25,541.99
Grants Received	\$57,232.00	\$89,082.00
Levies	\$44,254.06	\$31,878.95
Merchandise & Map Sales	\$364.27	\$2,279.38
Promotion & Development	\$56,372.80	\$41,525.43
Sundry Income	\$1,827.87	\$720.38
Total Income	<u>\$201,053.57</u>	<u>\$223,654.23</u>
Cost of Sales		
Purchases for Resale	\$1,200.00	\$0.00
Event Costs	\$32,106.57	\$37,515.53
Promotion & Development	\$9,124.55	\$5,634.22
Total Cost of Sales	<u>\$42,431.12</u>	<u>\$43,149.75</u>
Gross Profit	<u>\$158,622.45</u>	<u>\$180,504.48</u>
Expenses		
Audit Fees	\$1,800.00	\$1,900.00
Bank Fees & Charges	\$500.75	\$793.70
Employee Costs	\$73,526.30	\$74,375.34
Equipment & Control Cards	\$15,393.64	\$3,789.05
Grant Disbursement	\$9,598.07	\$9,205.26
Insurance	\$3,644.54	\$3,940.00
Levies Paid	\$27,021.55	\$31,770.32
Meeting & Board Reimbursements	\$1,972.10	\$1,517.55
Member Communication	\$12,554.68	\$9,495.00
Office	\$7,025.64	\$7,055.09
Promotion & Development	\$22,553.08	\$33,589.11
SportIdent Systems & Equipment	\$2,132.79	\$3,381.43
Total Expenses	<u>\$177,723.14</u>	<u>\$180,811.85</u>
Operating Profit	<u>-\$19,100.69</u>	<u>-\$307.37</u>
Other Income		
Interest Income	\$9,663.09	\$8,917.84
Total Other Income	<u>\$9,663.09</u>	<u>\$8,917.84</u>
Other Expenses		
Net Surplus / (Deficit)	<u>-\$9,437.60</u>	<u>\$8,610.47</u>